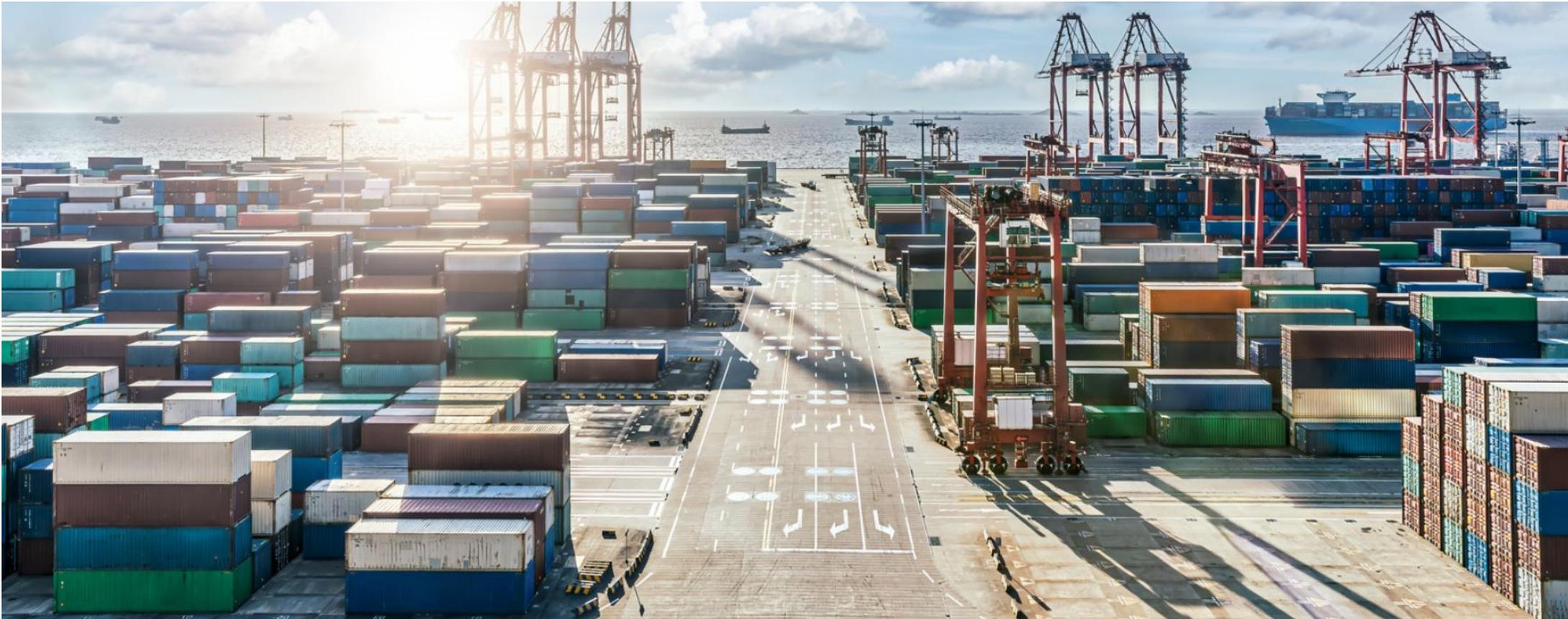


Prognosen ohne Ratespiel: So bleiben Sie agil in volatilen Märkten mit AI-gestützter Planung



Aufzeichnung des Webinars

Diese Sitzung wird **aufgezeichnet**.

Die **Folien und die Aufzeichnung** werden nach dem Webinar verteilt. Dabei werden alle datenschutzrelevanten Informationen (z. B. Namen) vor der Weitergabe entfernt.

Sie sind jederzeit herzlich eingeladen, **Fragen im Chat** zu stellen – oder alternativ **nach dem Meeting per E-Mail**.

Agenda

- | Company Overview
- | Forecasting in Volatile Times
- | Customer **Success Stories**
- | **Demo**
- | **Your way** to AI-powered Forecasting
- | Questions

Company Overview



The Platform & AI Company



+ 60 Customers
In the fields of (online-)retail, healthcare and fitness, finance, energy, and manufacturing

> 10 Years
Experience with focus on Data Platform & AI

+ 70 Experts
Data Scientists, Data Engineers and Business Developers with years of experience in successful delivery of data science projects for many well-known companies.

Solution Areas

AI Strategy & Roadmaps

Data Platforms

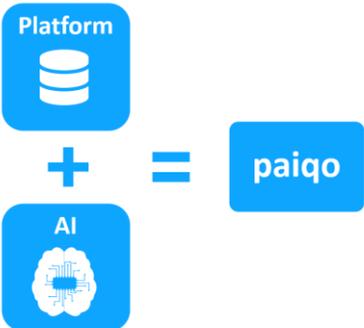
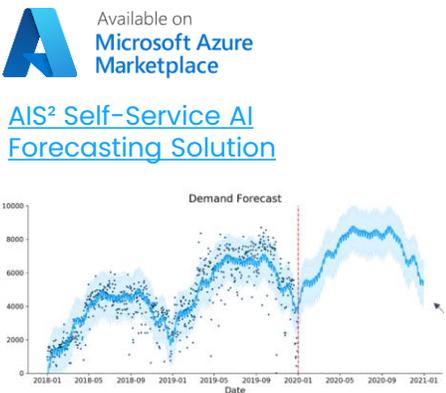
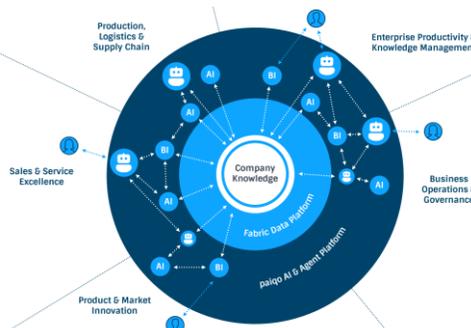
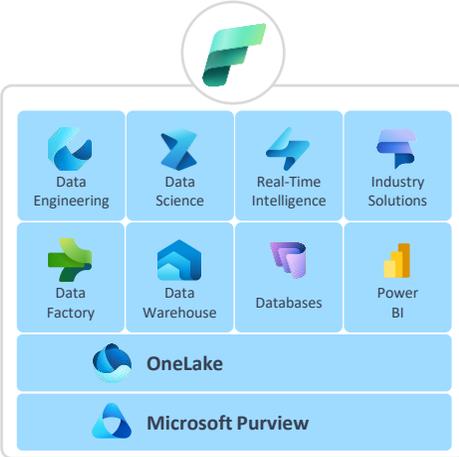
Classic AI

GenAI / Agentic



OVERVIEW

Our Portfolio

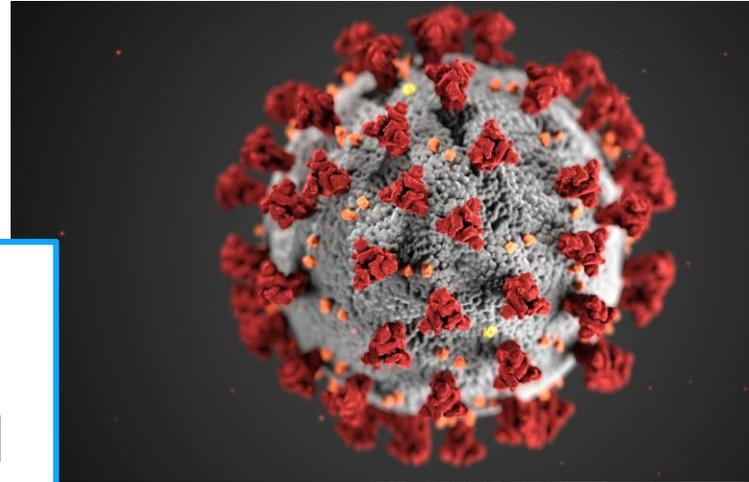
<p>Tailor-made Solutions</p>	<p>Azure Marketplace Products</p>		<p>SAP BW Migrations to Fabric</p>
<p>Consulting Services Boutique</p>	<p>Self-Service AI Forecasting Platform</p>	<p>AI Agentic Platform Framework</p>	<p>Platform Solution Services</p>
 <p>A diagram illustrating the combination of Platform and AI to create the paiqo solution. It features icons for 'Platform' (a database cylinder) and 'AI' (a brain with circuitry), followed by a plus sign, an equals sign, and the 'paiqo' logo.</p>	 <p>Available on Microsoft Azure Marketplace <u>AIS² Self-Service AI Forecasting Solution</u></p> <p>Demand Forecast</p> <p>A line chart showing demand over time from 2018-01 to 2021-01. The y-axis is labeled 'Demand' and ranges from 0 to 10000. The x-axis is labeled 'Date' and shows quarterly intervals. The chart displays a fluctuating demand pattern with a shaded area representing a forecast or confidence interval.</p>	 <p>A circular diagram representing the AI Agentic Platform Framework. At the center is 'Company Knowledge' and 'Fabric Data Platform'. Surrounding this are various business areas: 'Production, Logistics & Supply Chain', 'Enterprise Productivity & Knowledge Management', 'Business Operations & Governance', 'Sales & Service Excellence', and 'Product & Market Innovation'. Each area is connected to the central hub by lines and contains small icons representing AI agents.</p>	 <p>A grid of platform solution services. At the top is the Microsoft Fabric logo. Below it are several service tiles: 'Data Engineering', 'Data Science', 'Real-Time Intelligence', 'Industry Solutions', 'Data Factory', 'Data Warehouse', 'Databases', and 'Power BI'. At the bottom are 'OneLake' and 'Microsoft Purview'.</p>
<p>Microsoft Azure Platform & Microsoft 365</p>			

Forecasting in Volatile Markets?



Are we living in an **Unpredictable World?**

“Traditional, deterministic forecasts are not ‘broken’,
they are simply not equipped for the world we now live in.”



Flexibility & Agility are Key

According to [McKinsey](#)

>90% of supply-chain leaders now say they intend to make their networks more flexible, agile and resilient.



The Power of AI in Forecasting

According to [McKinsey](#)

Applying AI-driven forecasting to supply chain management, for example, **can reduce errors by between 20 and 50%**

Continuing the virtuous circle,

- **Warehousing costs** can fall by 5 to 10%
- **Administration costs** by 25 to 40%



Don't replace human expertise:

Amplify it.

According to [McKinsey](#)

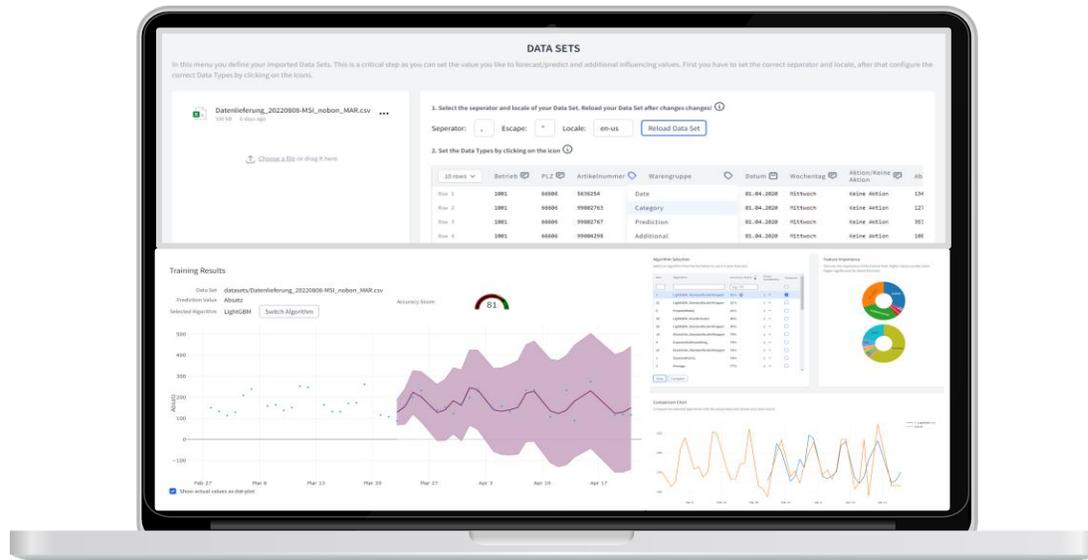
AI forecasting engines can
**automate up to 50 percent of
workforce-management tasks**

Most accurate forecasts are
created **combining human
market intelligence** with the
relentless, unbiased **power of AI.**



Self-Service AI Forecasting Platform

Don't waste your time with forecasting!



Unlock your Data

Discovering gaps and opportunities

Improve Efficiently

Create fast & agile Forecasting Workflows

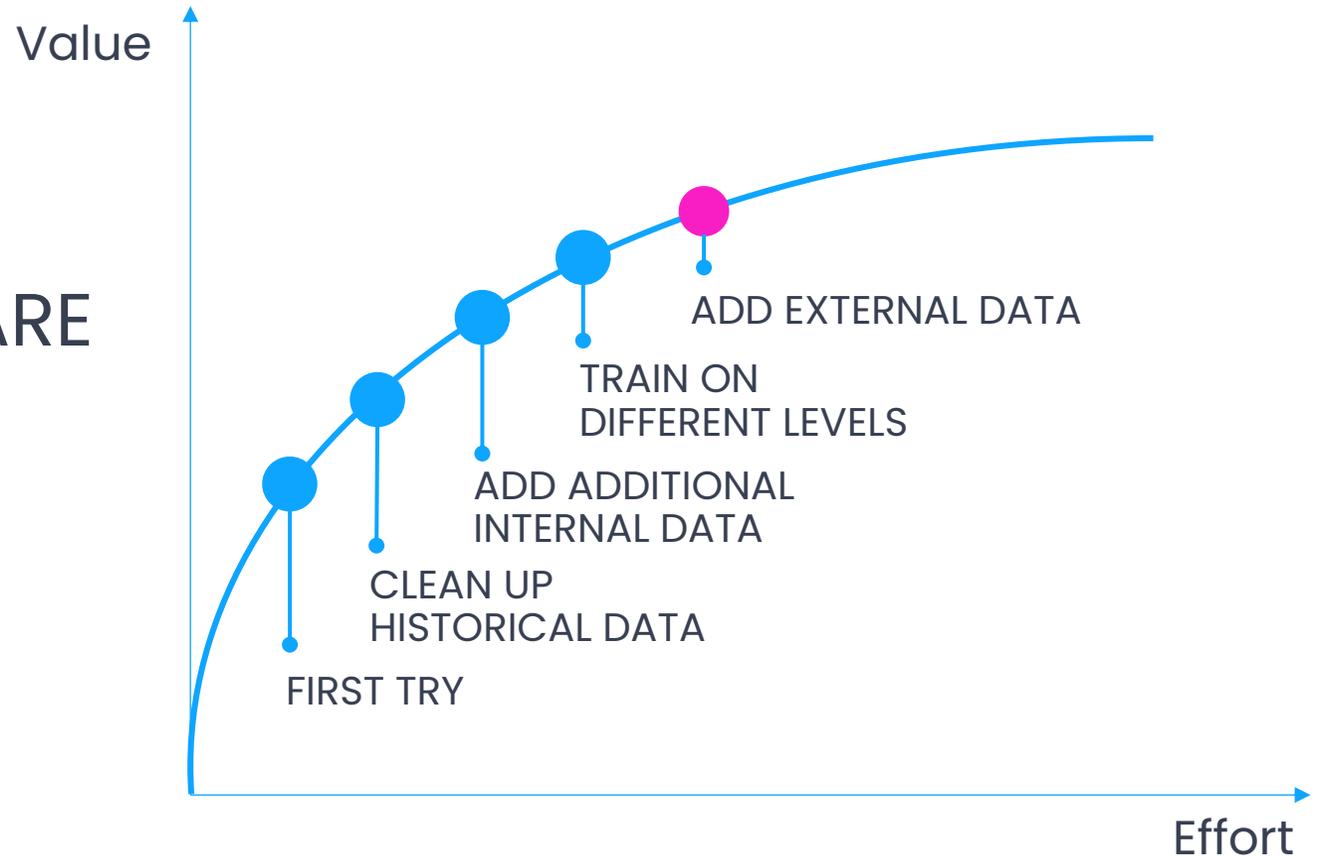
Reliable Forecasts

70+ algorithms provide best-in-class accuracy

EXCELLENCE THROUGH ITERATION

Step by Step Optimization

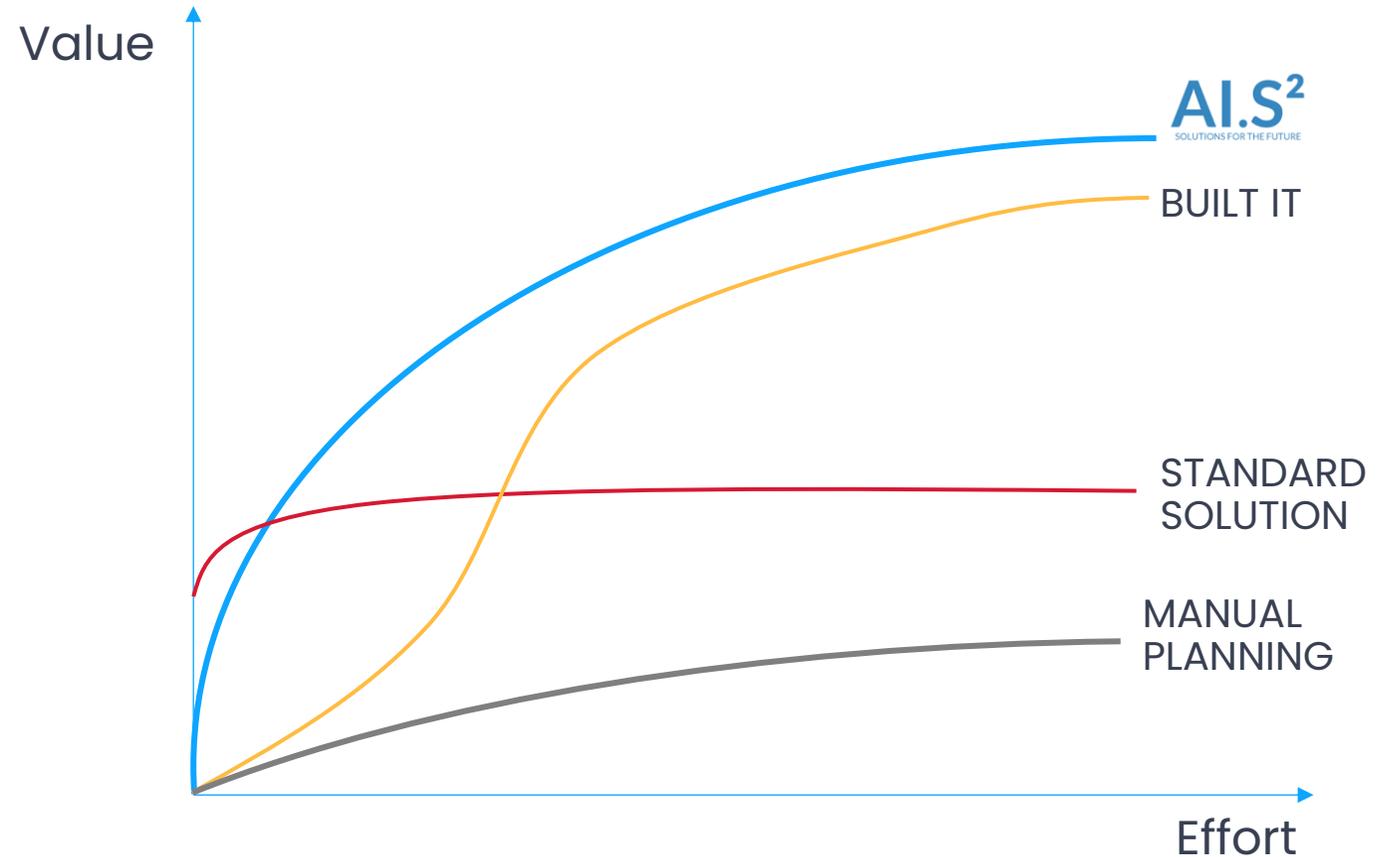
DISCOVER WHERE YOU ARE
ON **YOUR JOURNEY TO
BETTER FORECASTS.**



EXCELLENCE THROUGH ITERATION

Competitive Advantage

PRECISE AND RELYABLE FORECASTS ARE A JOURNEY, NOT A DESTINATION.



CUSTOMER REFERENCE

95% Forecast Accuracy with AI

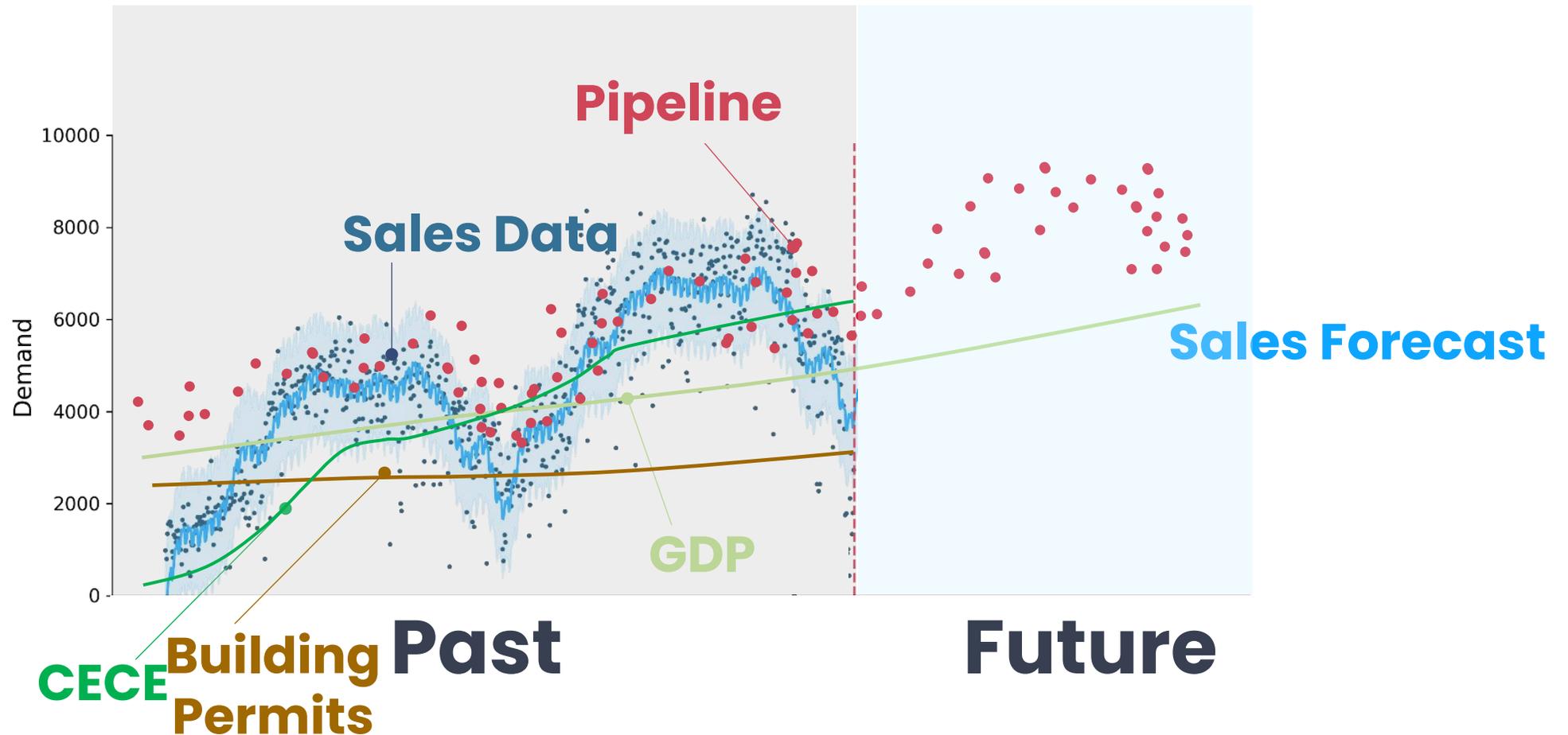
How a manufacturer improves production and supply chain planning by forecasting orders in different countries for different products (e.g., excavators or wheel loaders).



LIEBHERR

EXAMPLE- MACHINERY

Agile Forecast Optimization



15% less waste due to AI demand forecasts

How Spar Austria, with over 1,500 stores, continuously optimizes sales planning of its product range, associated costs and food waste with AI.

 Microsoft [Stories](#)

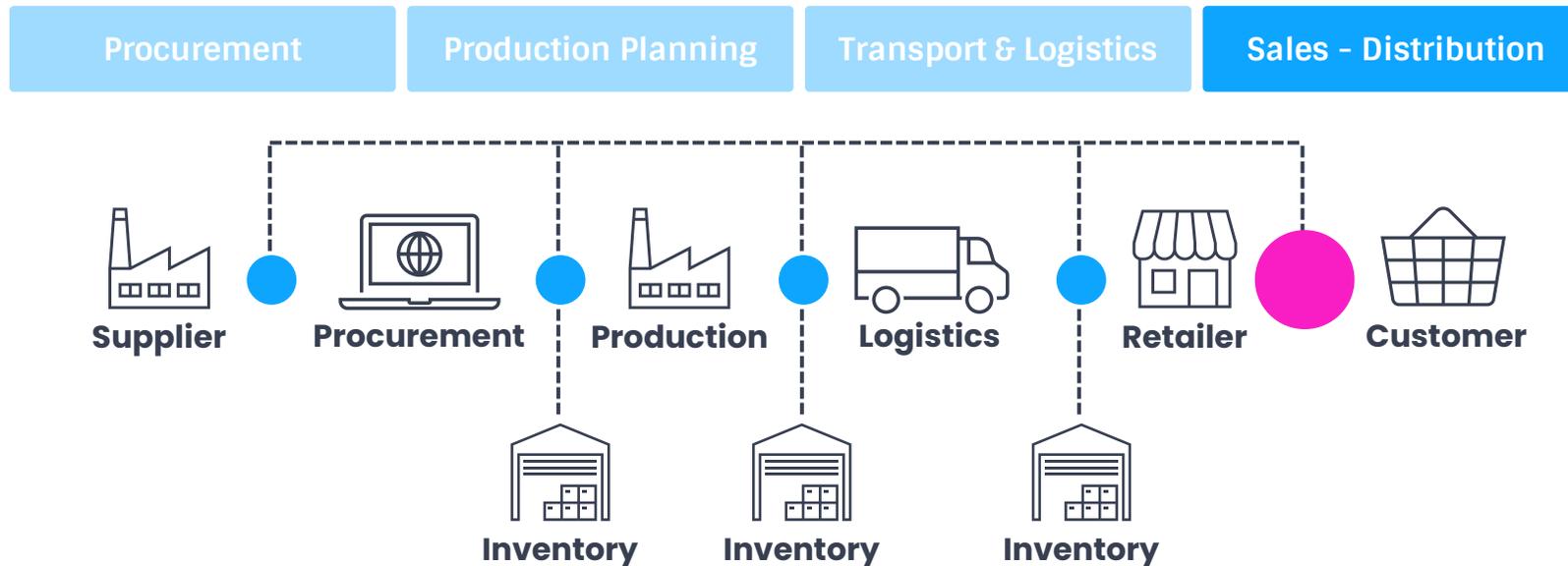


SALES

Optimization Potential



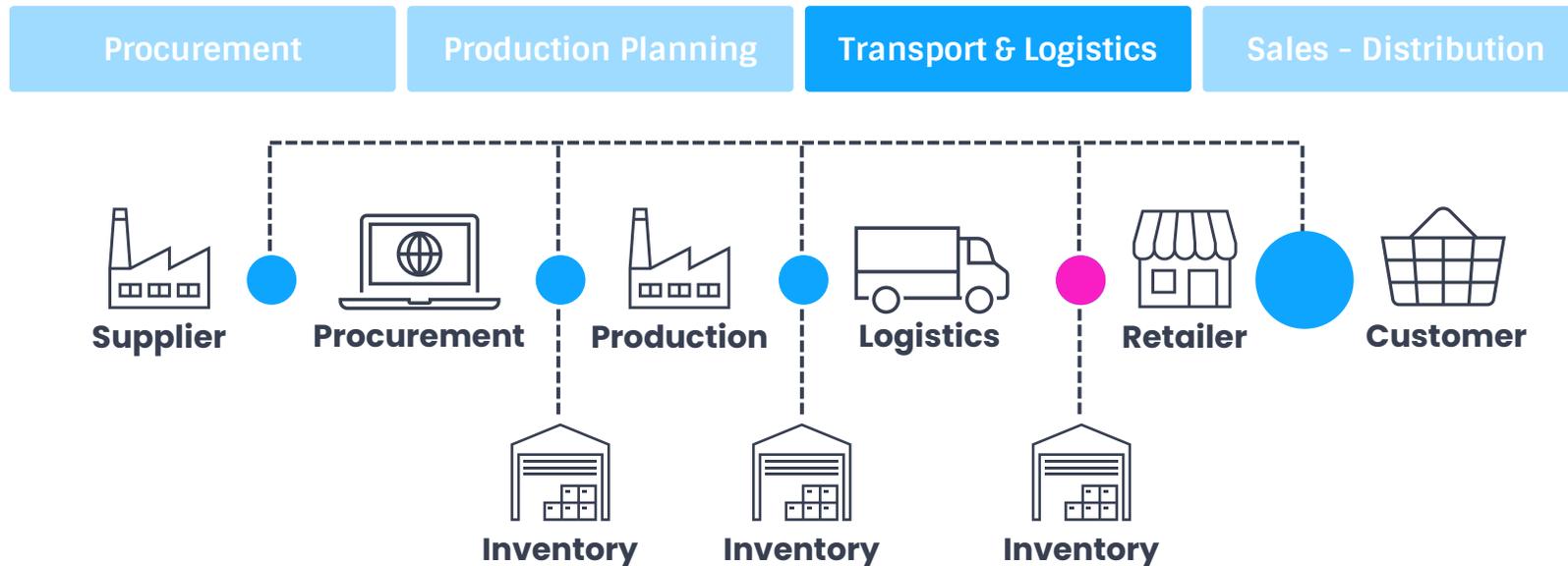
Agrana Studen achieves comprehensive and accurate demand predictions, reducing manual effort and optimizing operations. **Streamlined Demand Forecasting across all markets with over 80% accuracy.**



Optimization Potential



Witron optimizes distribution center operations for retailers with accurate daily forecasts. **Reduced operational delays** and increased **customer satisfaction**.

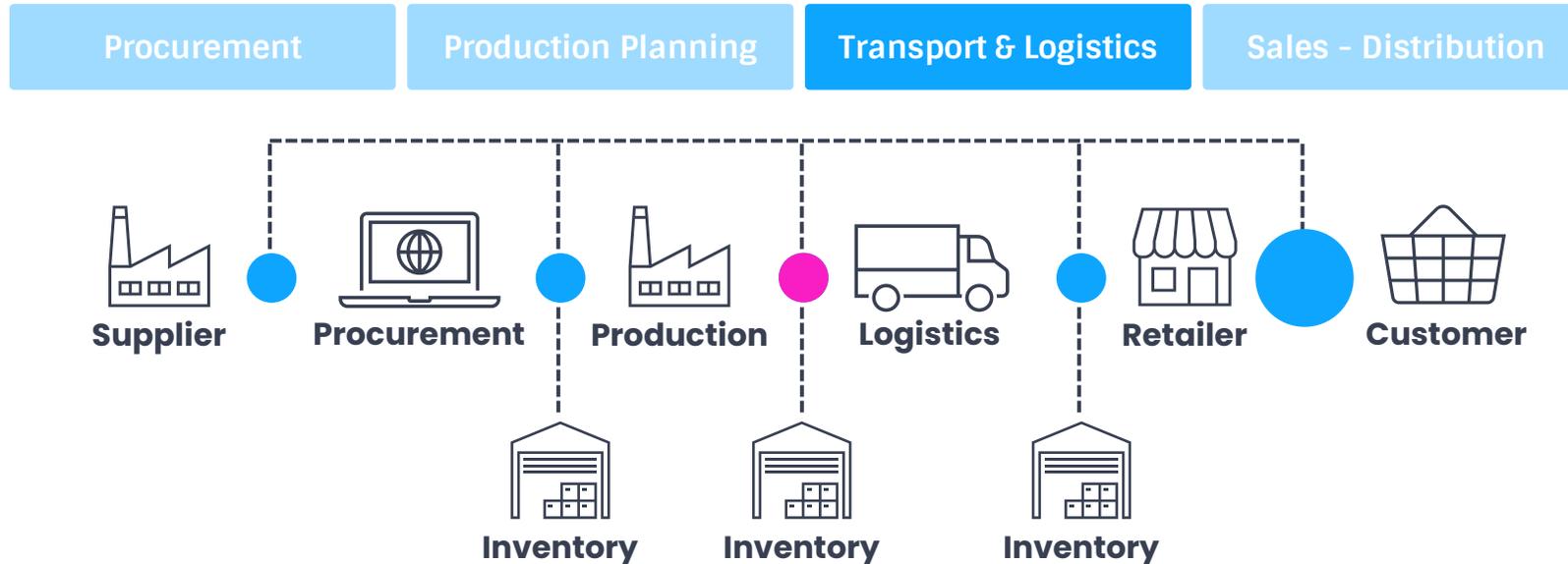


START WITH THE CUSTOMER

Incredible Optimization Potential

BUCHER hydraulics

A hydraulics manufacturer achieves enhanced production planning and improved operational efficiency with **>85% accuracy for key product.**

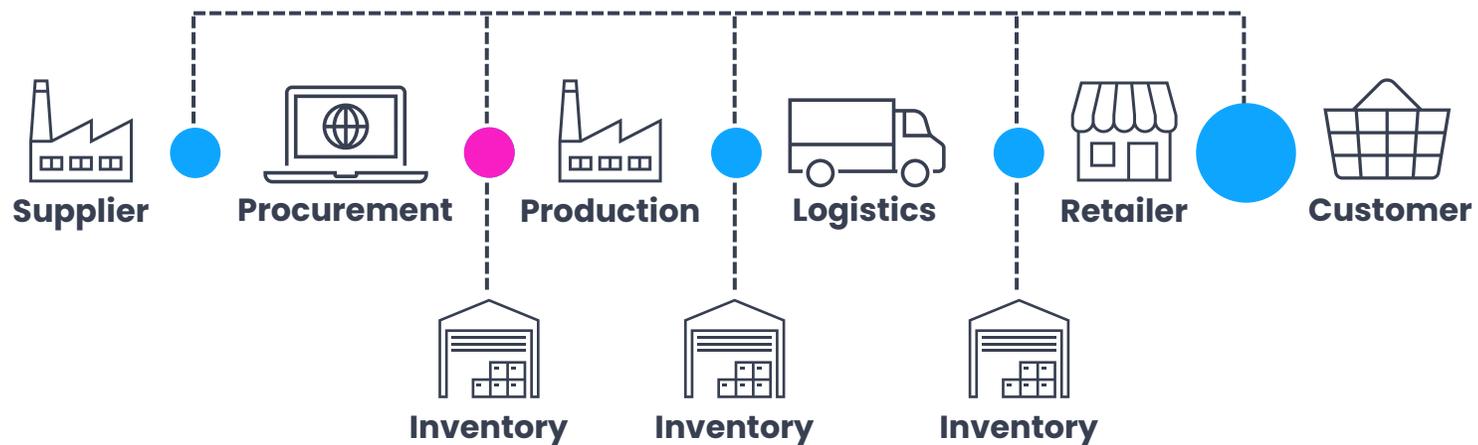


PRODUCTION

Optimization Potential



An energy provider achieves **>95% accurate daily forecasts for volatile energy demand**. Optimization of energy generation and procurement in the spot market, leading to **cost reductions & ensuring a stable grid**.

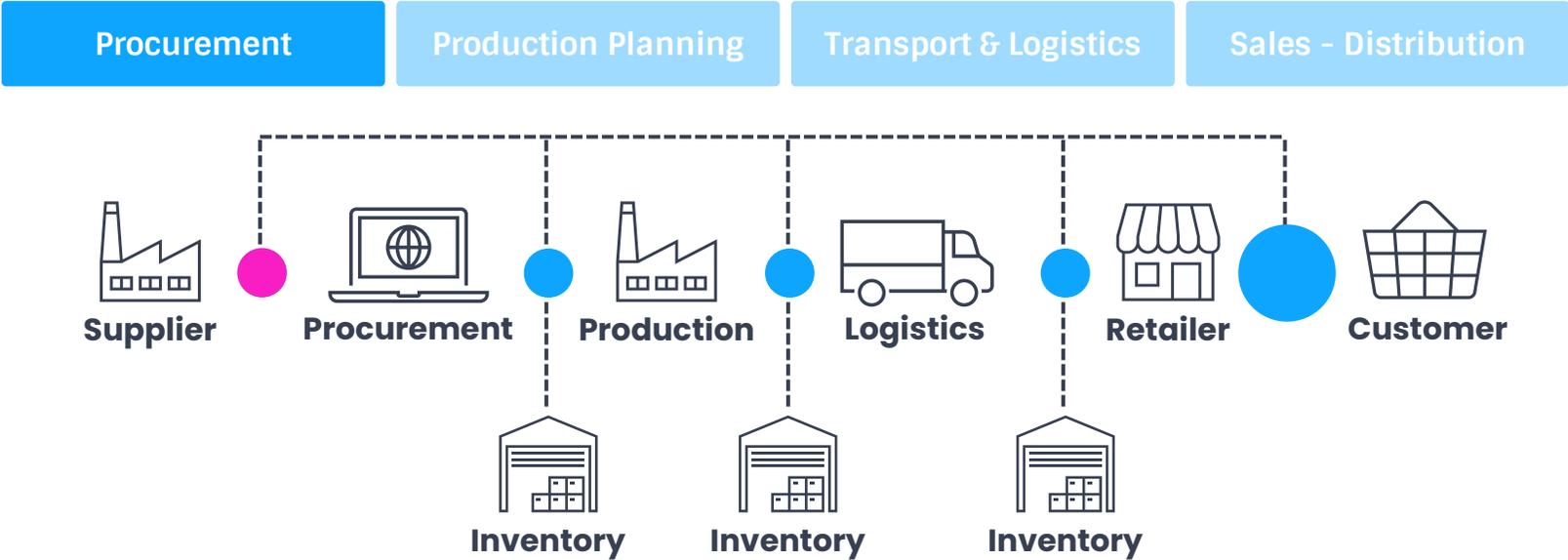


Optimization Potential



ZUMTOBEL

A leading provider of lighting solutions **optimizes procurement and material management with >90% accuracy** across product families and regions.



>90% Accuracy for Product Families in all Countries

How a leading provider of comprehensive lighting solutions optimizes existing S&OP processes and material management in the plants and procurement by automatically generating AI demand forecasts.



Over 95% accuracy in predicting residual load

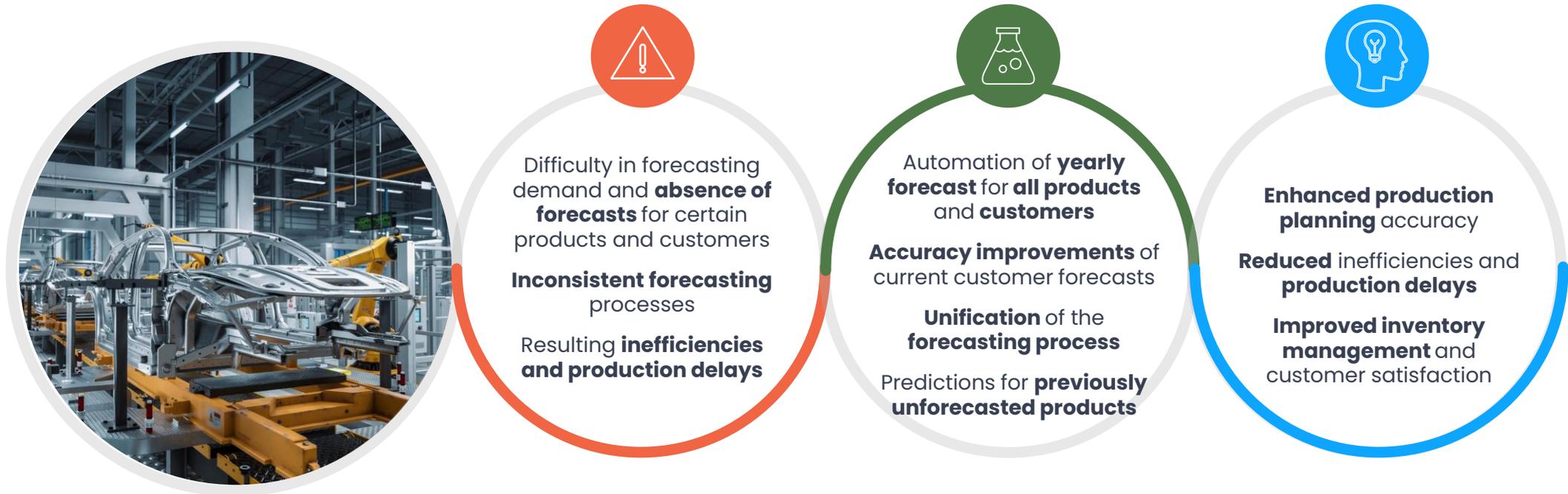
Using our Self-Service AI Forecasting Platform, an energy provider achieves significantly more accurate daily forecasts for volatile energy demand compared to standard industry solutions.



CUSTOMER REFERENCE

>85% accuracy in key products and customers

Using the AI.S² Self-Service AI Forecasting Platform, a hydraulics manufacturer achieves enhanced production planning and improved operational efficiency.



Hydraulics
Manufacturer
BUCHER
hydraulics

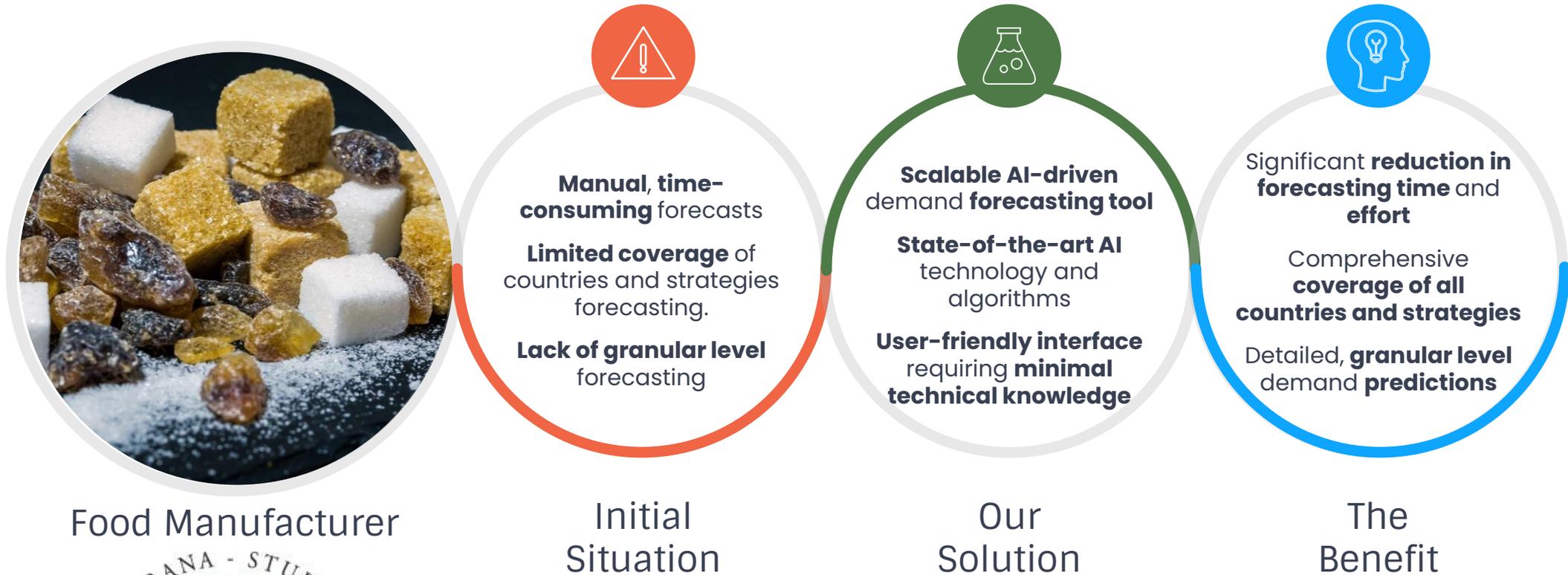
Initial
Situation

Our
Solution

The
Benefit

Streamlined Demand Forecasting Across All Markets with over 80% accuracy.

Using the AI.S² Self-Service AI Forecasting Platform, AGRANA-STUDEN Sugar Trading GmbH achieves comprehensive and accurate demand predictions, reducing manual effort and optimizing operations.



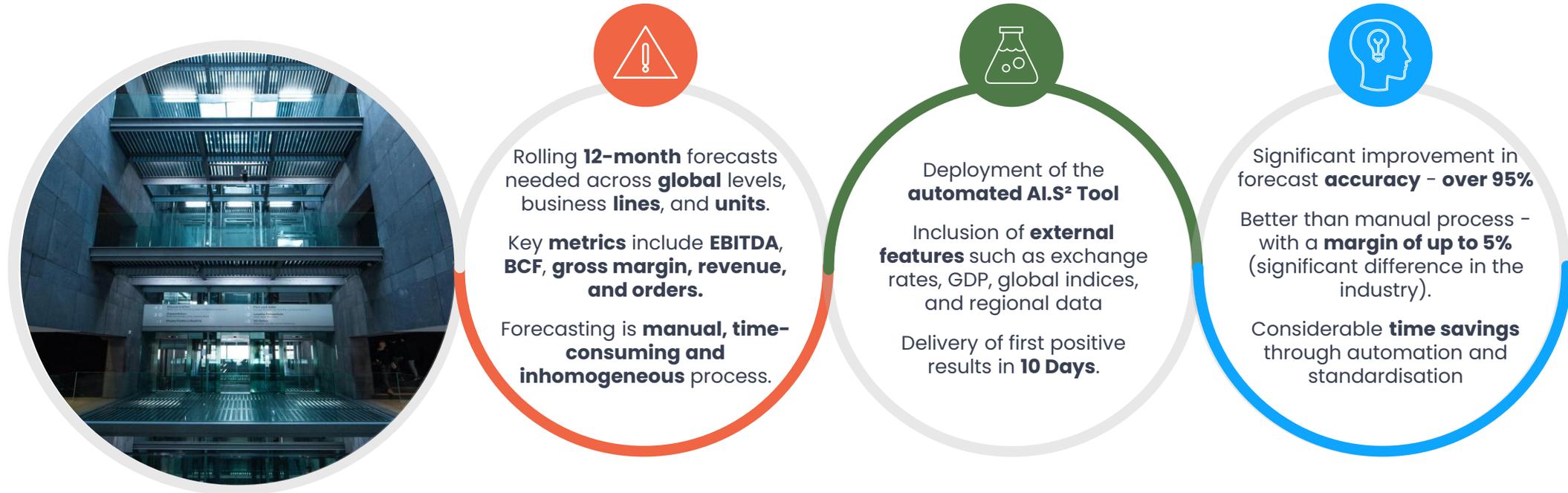
Enhanced Logistics Planning with Daily Demand Forecasts

Using the AI.S² Self-Service AI Forecasting Platform, Witron optimizes distribution center operations for retailers with accurate daily forecasts.



AI.S² Enhances Financial Performance Metrics Forecasts

An €8 billion global manufacturing leader leverages AI.S² Demand Forecasting to automate complex forecasts, significantly reducing manual effort and delivering accuracy that surpasses internal manual processes.



Manufacturing

Initial
Situation

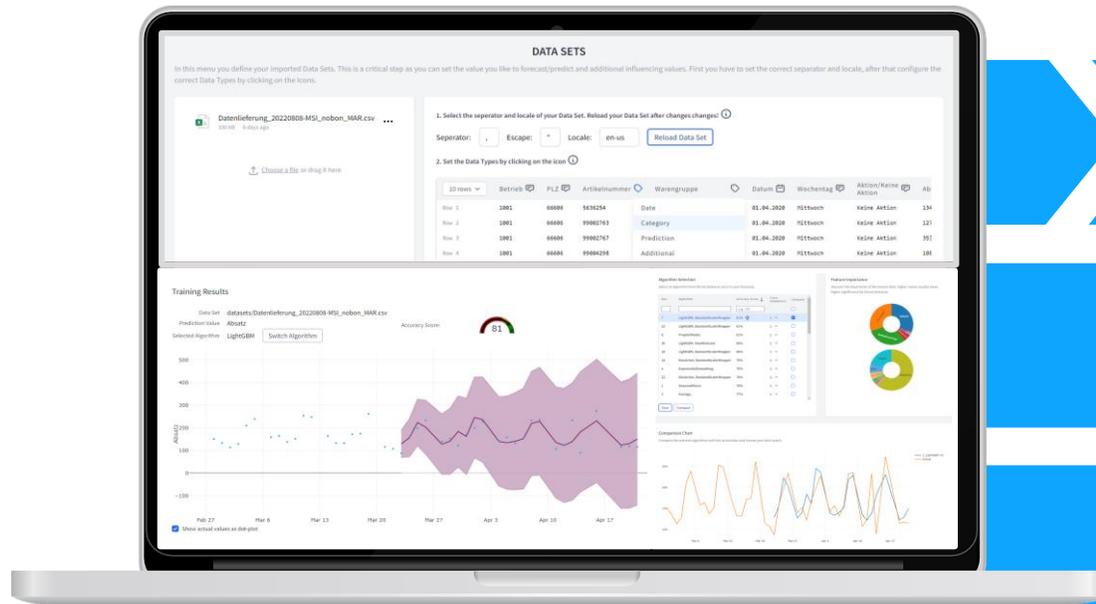
Our
Solution

The
Benefit



BETTER AI-POWERED FORECASTING

Your journey to better forecasts starts here.



Quick Time-to-Value
Delivering results in Days not Weeks.
 We are supporting you every step of the way.

Security & Integration in YOUR CLOUD
Your data stays in your Cloud-Environment
 making Integrations with your systems easy & safe.

Scalability & Costs in YOUR CONTROL
Use only what you need, when you need it
 leveraging the Microsoft Azure Cloud Infrastructure.

Forecast Smarter – Scale Faster

Your Fast-Track to Better Forecasts

LAB
Explore & Improve

2.790€
monthly

# of Projects	1
Intuitive Web Interface	✓
Access to 70+ Algorithms	✓
Automated Data Preparation	✓
Workflow Integration	-
License Scope	Single Entity / Tenant

PROFESSIONAL
Optimize & Control

€ 5.990
monthly

# of Projects	Up to 5
Intuitive Web Interface	✓
Access to 70+ Algorithms	✓
Automated Data Preparation	✓
Workflow Integration	API-Access
License Scope	Single Entity / Multi Tenant

ENTERPRISE
Manage & Expand

From **6.490€**
monthly

# of Projects	Unlimited
Intuitive Web Interface	✓
Access to 70+ Algorithms	✓
Automated Data Preparation	✓
Workflow Integration	API-Access
License Scope	+ 2.990€ /mo / additional Entity

Please note that Microsoft Azure Platform and Computational Costs are not included.
For most Use Cases computational costs are around 1.500 – 2.500€ / Month



Your way to AI-powered Forecasting

Your way to AI-powered Forecasting

| **GET STARTED TODAY** – [Azure-Marketplace](#)

| **TRY IT FOR FREE** – <https://ai-s2.com/>

| **PREDICTABILITY CHECK** – Proof of Concept Project

Lab License for 1-2 Month – cancel anytime

6-8 Days **Data Scientist Support**

Management Presentation for the Business Case

Create Better Forecasts
Try it for FREE!



<https://ai-s2.com>

AI.S²
SOLUTIONS FOR THE FUTURE

Don't Waste Your Time with Forecasting

We Make Creating Better Forecasts Easy.

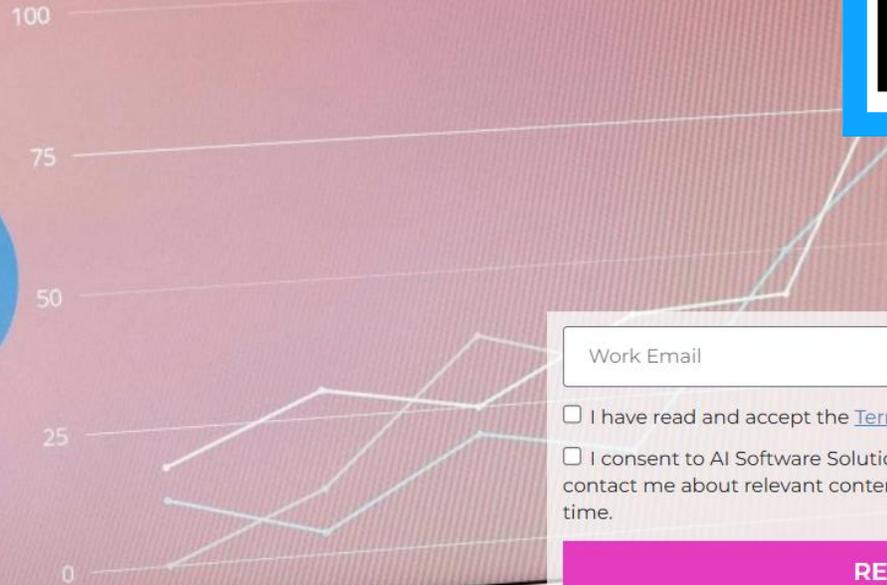


With automated, data-driven forecasts, we developed a robust solution that allows us to better respond to market changes and use resources more efficiently.

Jens Jürgens

Project Manager and Managing Director Operations @ Zumtobel

Our Product Industries Events About Us



Work Email

- I have read and accept the [Terms & Conditions](#).
- I consent to AI Software Solutions using my data in line with the [Privacy Policy](#) to contact me about relevant content, products, and services. I can unsubscribe at any time.

REQUEST FREE TRIAL

Please note: By using the Predictability Check, you agree not to upload or submit any personal data (e.g., names, email addresses, or sensitive information) when using the free trial. This ensures compliance with data protection regulations.

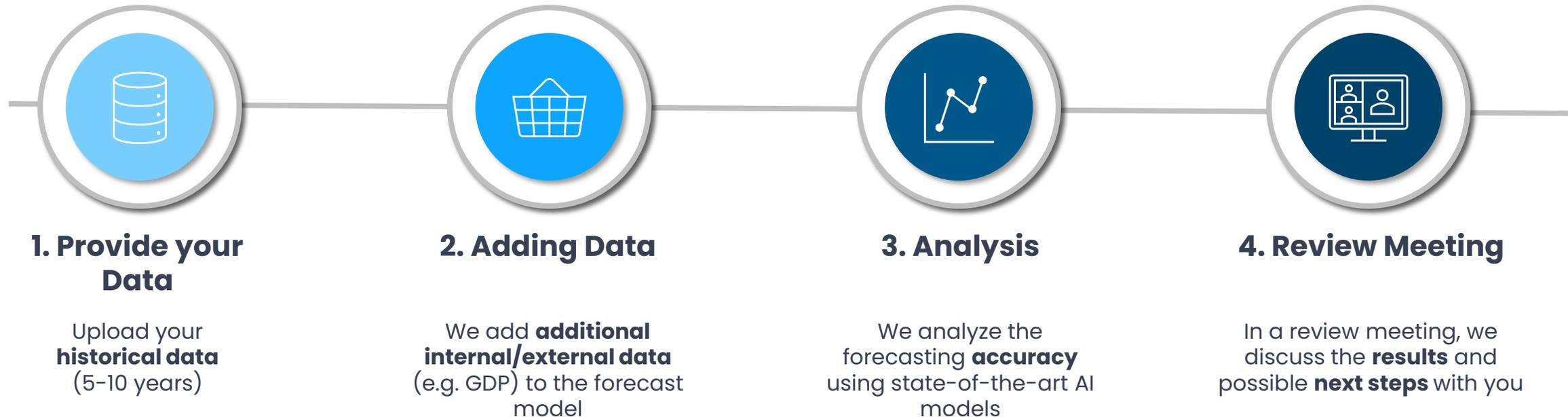
Why do a Predictability Check?

- | If you need **Data Science Support**
- | If you want to **dig deeper after the Free Trial**
- | If you need a **professional Management Presentation** for your business case

PROOF OF CONCEPT

Predictability Check

Is your data capable to create better AI-driven Forecasts?



Your Contact



Michael Danninger
Managing Director
AI Software Solutions GmbH – AI.S²

 mdanninger@ai-s2.com

 [linkedin.com/in/MichaelDanninger](https://www.linkedin.com/in/MichaelDanninger)



Christoph Ferrari
Head of Growth
AI Software Solutions GmbH – AI.S²

 cferrari@ai-s2.com

 [linkedin.com/in/ChristophFerrari](https://www.linkedin.com/in/ChristophFerrari)

www.paiqo.com

www.linkedin.com/company/paiqo



Office DE
Technologiepark 32
33100 Paderborn



Office AT
Ungargasse 37
1030 Wien



Office CH
Sulzstrasse 20
9403 Goldach, SG

HELP US IMPROVE

Your Feedback matters (DE)

We appreciate your
feedback to this Webinar!

<https://forms.office.com/e/jjyhgWPjrY>

