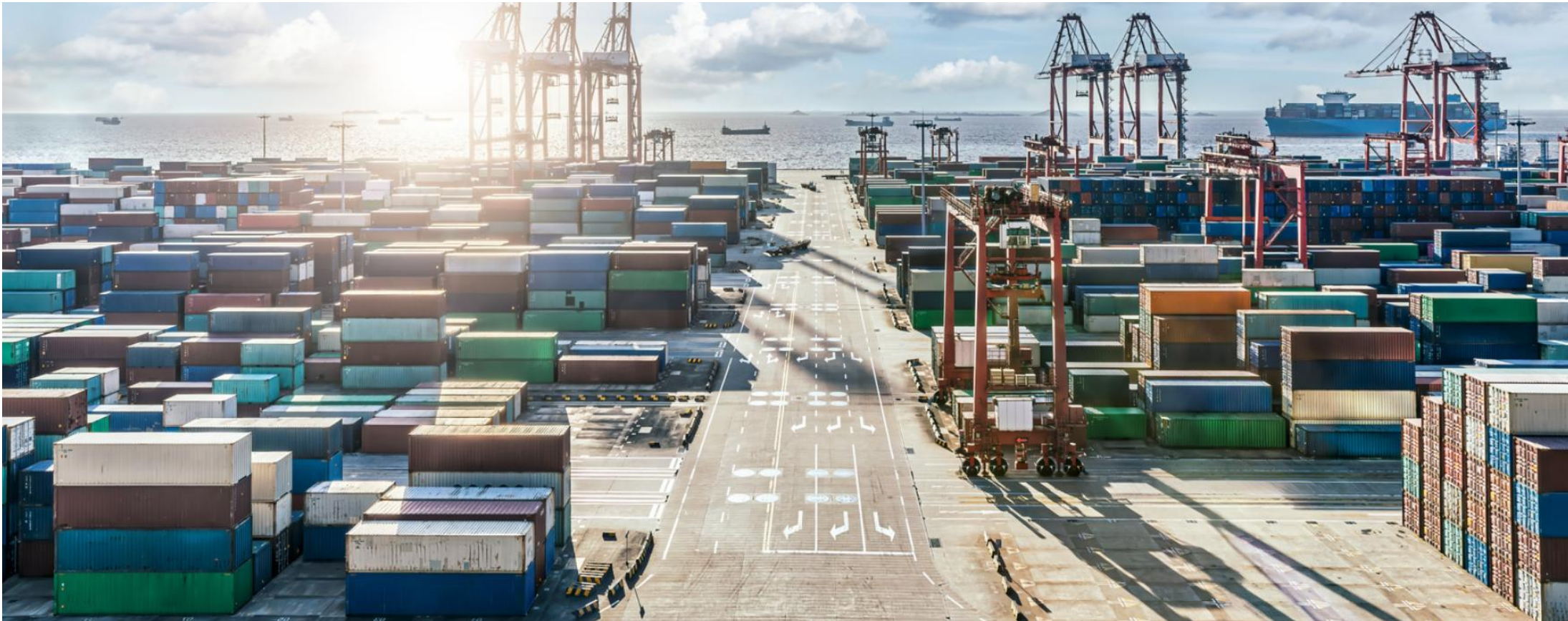


Optimized Forecasts Without the Guesswork: How to stay agile in volatile markets with AI-powered forecasting



Recording of the Webinar

This session will be recorded.

The slides and the recording will be distributed after the webinar. We will exclude all of your gdpr-relevant data (e.g. names) before distribution.

You are always welcome to ask questions in the chat – or alternatively after the meeting via eMail.

Agenda

- | Company Overview
- | Forecasting in Volatile Times
- | Customer Success Stories
- | Demo
- | Your way to AI-powered Forecasting
- | Questions

Company Overview



The Platform & AI Company

+ 60 Customers

In the fields of (online-)retail, healthcare and fitness, finance, energy, and manufacturing

> 10 Years

Experience with focus on
Data Platform & AI

+ 70 Experts

Data Scientists, Data Engineers and Business Developers
with years of experience in successful delivery of data
science projects for many well-known companies.

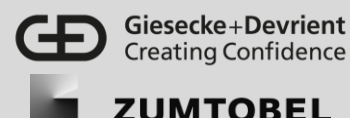
Solution Areas

**AI Strategy
& Roadmaps**

Data Platforms

Classic AI

GenAI / Agentic

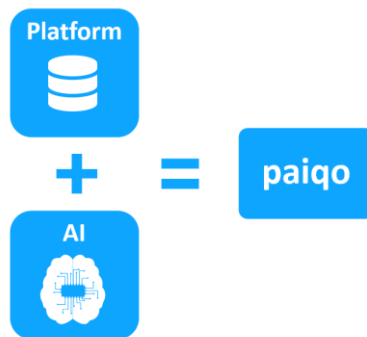


OVERVIEW

Our Portfolio

Tailor-made Solutions

Consulting Services Boutique

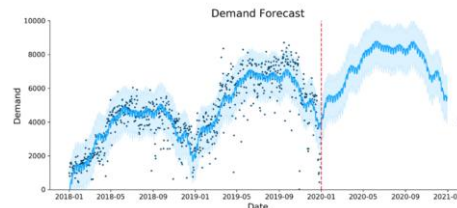


Azure Marketplace Products

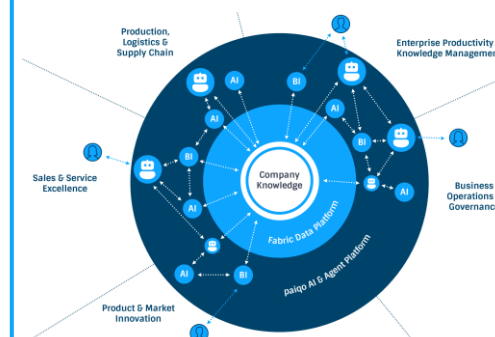
Self-Service AI Forecasting Platform

Available on
Microsoft Azure
Marketplace

[AIS² Self-Service AI
Forecasting Solution](#)

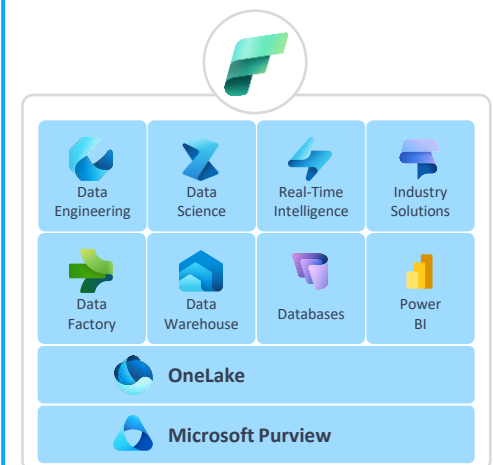


AI Agentic Platform Framework



SAP BW Migrations to Fabric

Platform Solution Services



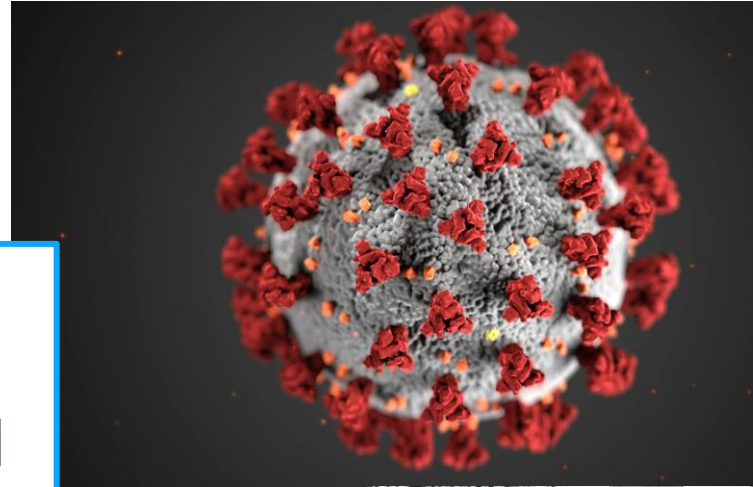
Microsoft Azure Platform & Microsoft 365



Forecasting in Volatile Markets?

Are we living in an **Unpredictable World?**

“Traditional, deterministic forecasts are not ‘broken’,
they are simply not equipped for the world we now live in.



Flexibility & Agility are Key

According to [McKinsey](#)

>90% of supply-chain leaders now say they intend to make their networks more flexible, agile and resilient.



The Power of AI in Forecasting

According to [McKinsey](#)

Applying AI-driven forecasting to supply chain management, for example, **can reduce errors by between 20 and 50%**

Continuing the virtuous circle,

- **Warehousing costs** can fall by 5 to 10%
- **Administration costs** by 25 to 40%



Don't replace human expertise:

Amplify it.

According to [McKinsey](#)

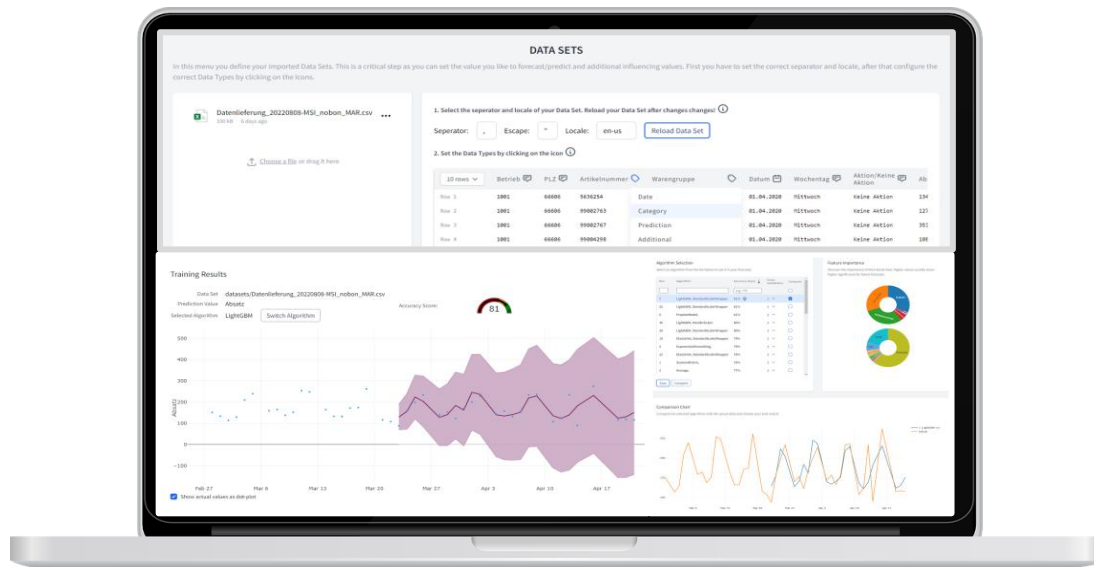
AI forecasting engines can
**automate up to 50 percent of
workforce-management tasks**

Most accurate forecasts are
created **combining human
market intelligence** with the
relentless, unbiased **power of AI.**



Self-Service AI Forecasting Platform

Don't waste your time with forecasting!



Unlock your Data

Discovering gaps
and opportunities



Improve Efficiently

Create fast & agile
Forecasting Workflows



Reliable Forecasts

70+ algorithms provide
best-in-class accuracy

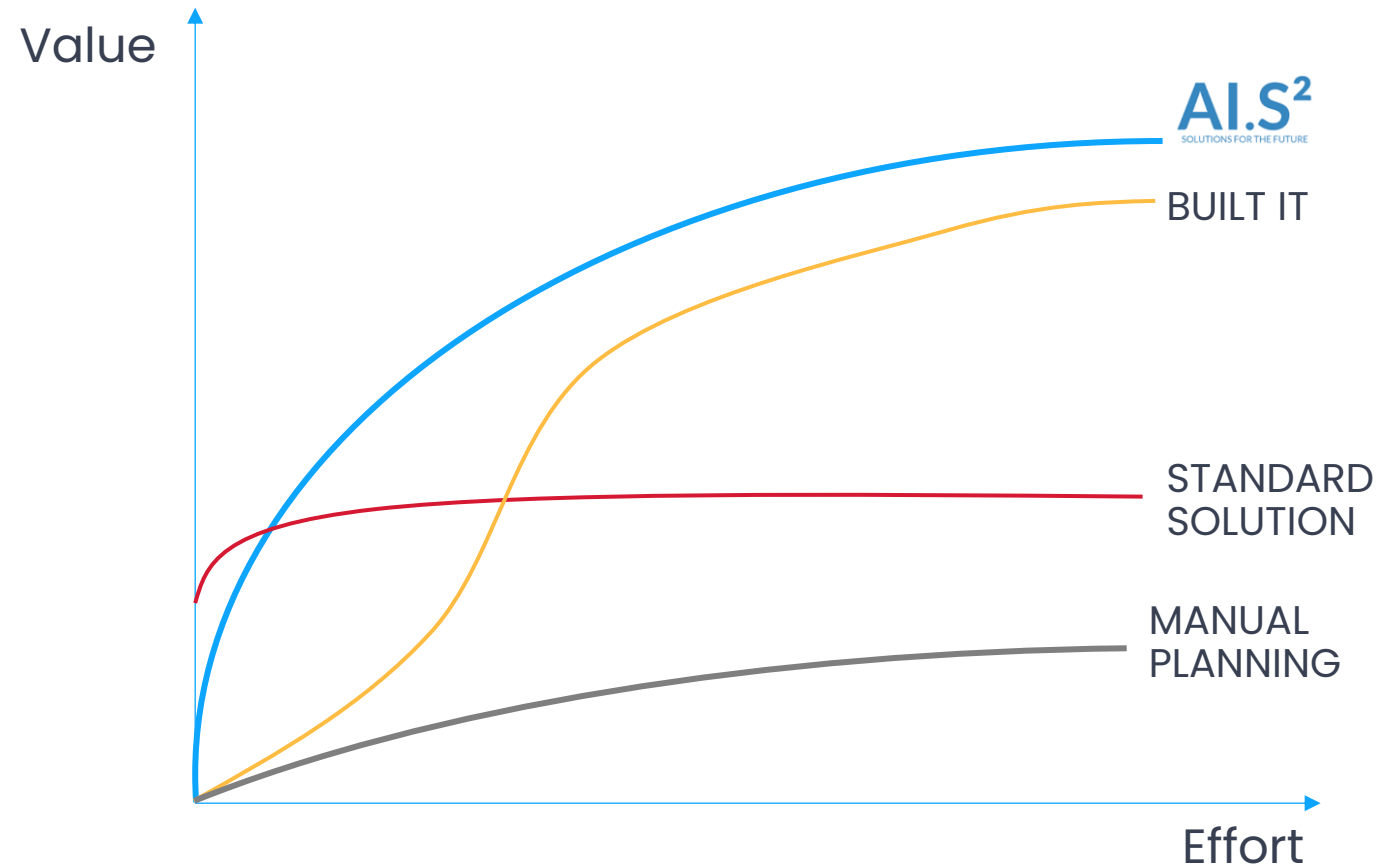
Step by Step Optimization

DISCOVER WHERE YOU ARE
ON **YOUR JOURNEY TO
BETTER FORECASTS.**



Competitive Advantage

**PRECISE AND
RELYABLE FORECASTS
ARE A JOURNEY,
NOT A DESTINATION.**



CUSTOMER REFERENCE

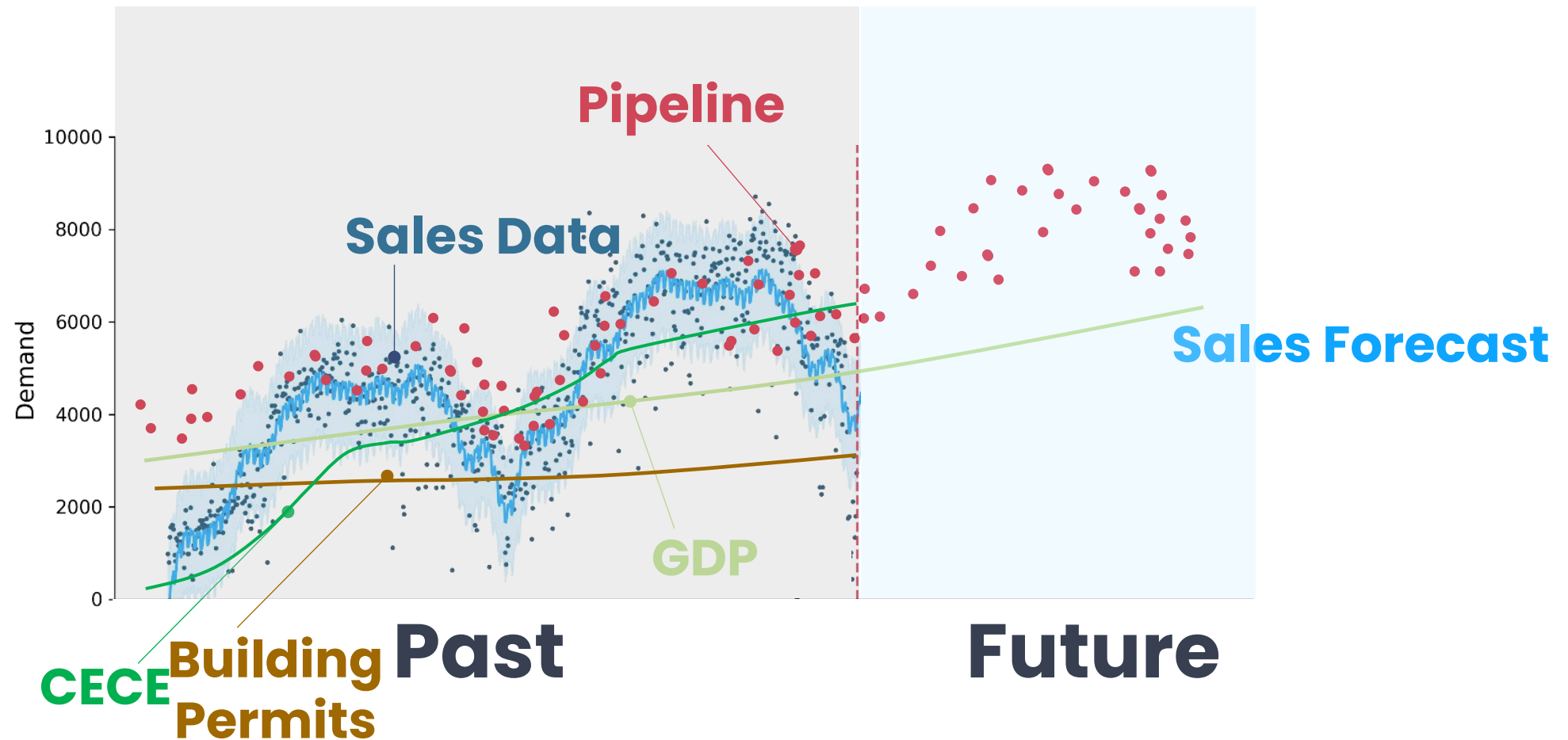
95% Forecast Accuracy with AI

How a manufacturer improves production and supply chain planning by forecasting orders in different countries for different products (e.g., excavators or wheel loaders).

**LIEBHERR**

EXAMPLE- MACHINERY

Agile Forecast Optimization



15% less waste due to AI demand forecasts

How Spar Austria, with over 1,500 stores, continuously optimizes sales planning of its product range, associated costs and food waste with AI.

 Microsoft Stories



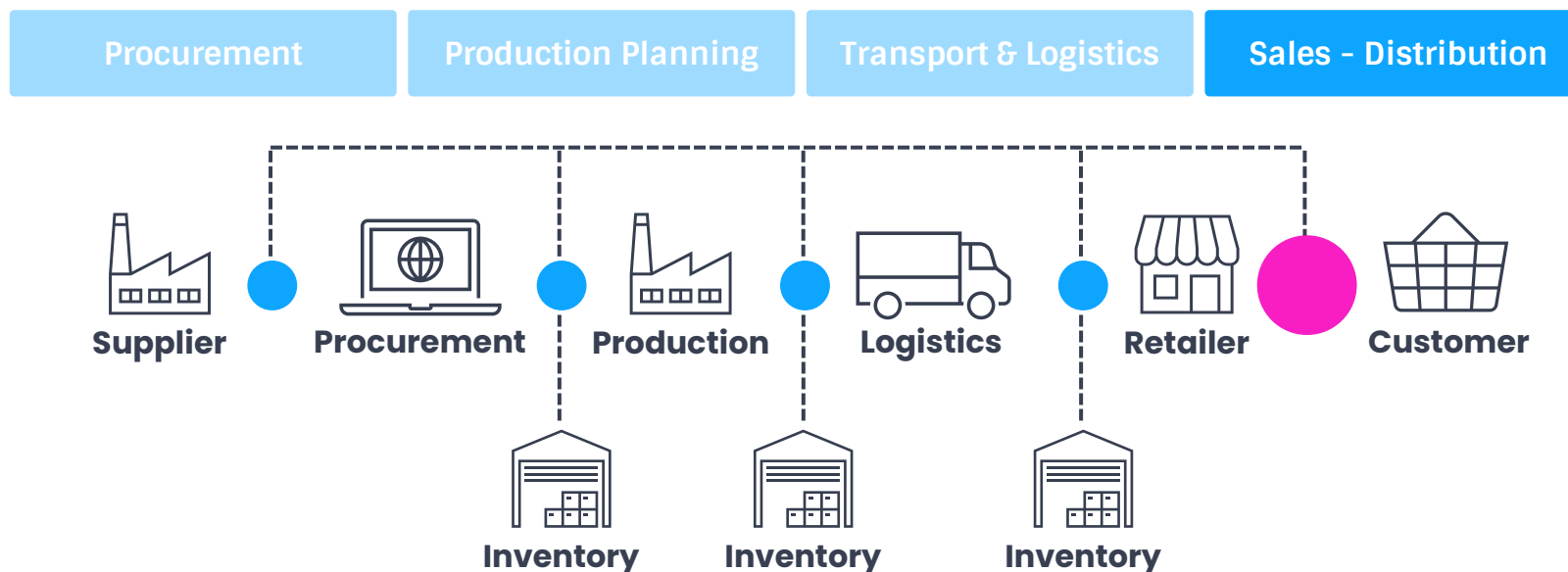
SALES

Optimization Potential



Agrana Studen achieves comprehensive and accurate demand predictions, reducing manual effort and optimizing operations.

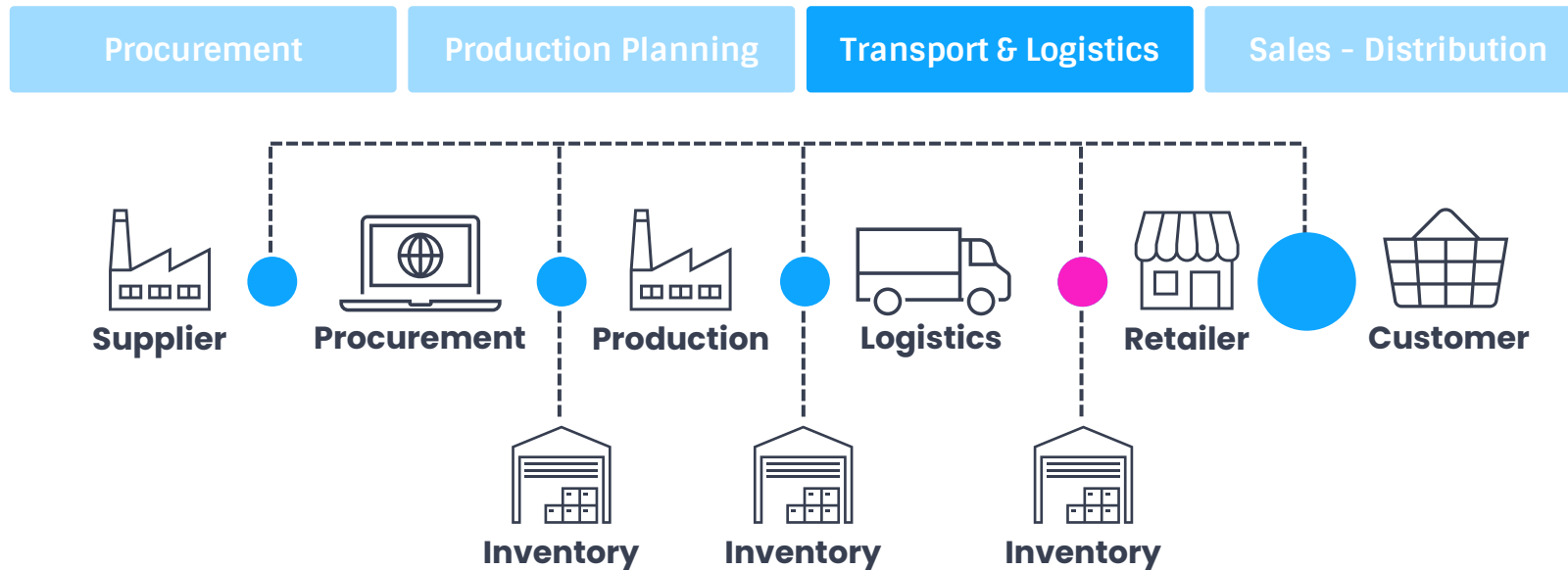
Streamlined Demand Forecasting across all markets with over 80% accuracy.



Optimization Potential



Witron optimizes distribution center operations for retailers with accurate daily forecasts. **Reduced operational delays** and increased **customer satisfaction**.



START WITH THE CUSTOMER

Incredible Optimization Potential

BUCHER

hydraulics

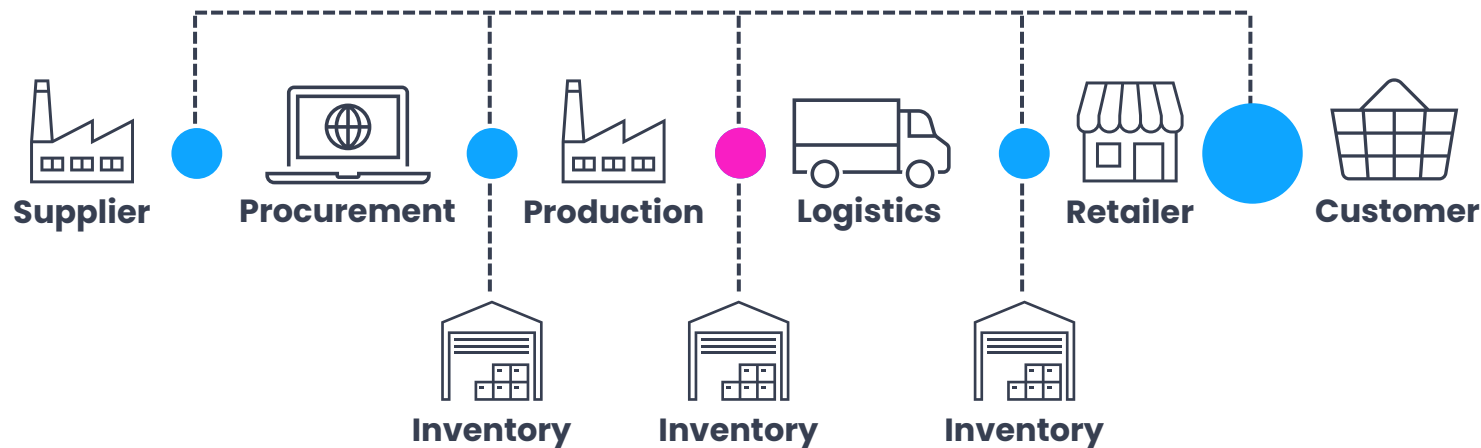
A hydraulics manufacturer achieves enhanced production planning and improved operational efficiency with **>85% accuracy for key product.**

Procurement

Production Planning

Transport & Logistics

Sales - Distribution



PRODUCTION

Optimization Potential



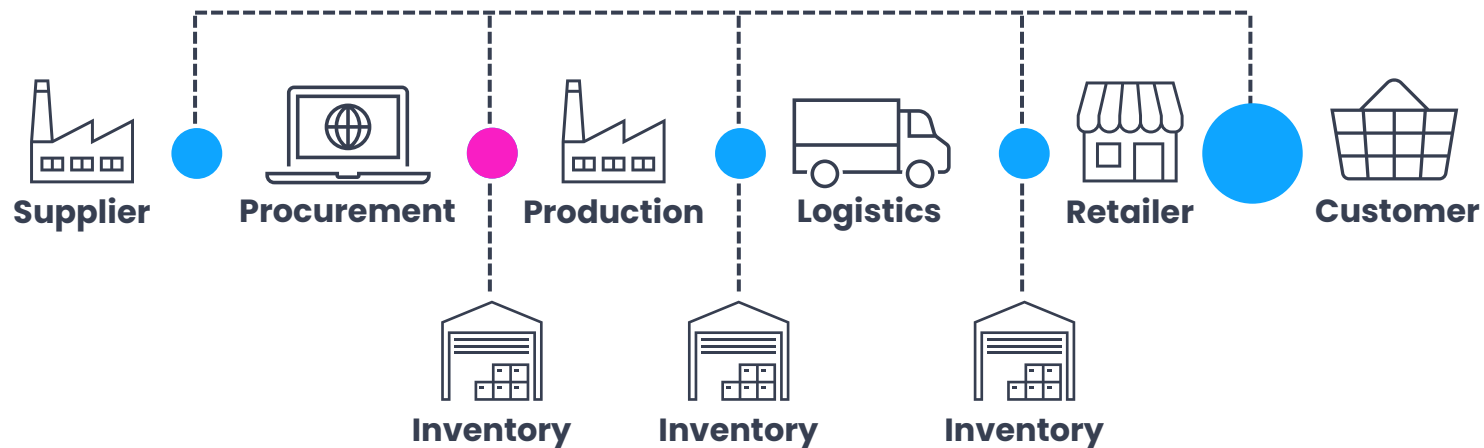
An energy provider achieves **>95% accurate daily forecasts for volatile energy demand**. Optimization of energy generation and procurement in the spot market, leading to **cost reductions & ensuring a stable grid**.

Procurement

Production Planning

Transport & Logistics

Sales - Distribution



Optimization Potential



ZUMTOBEL

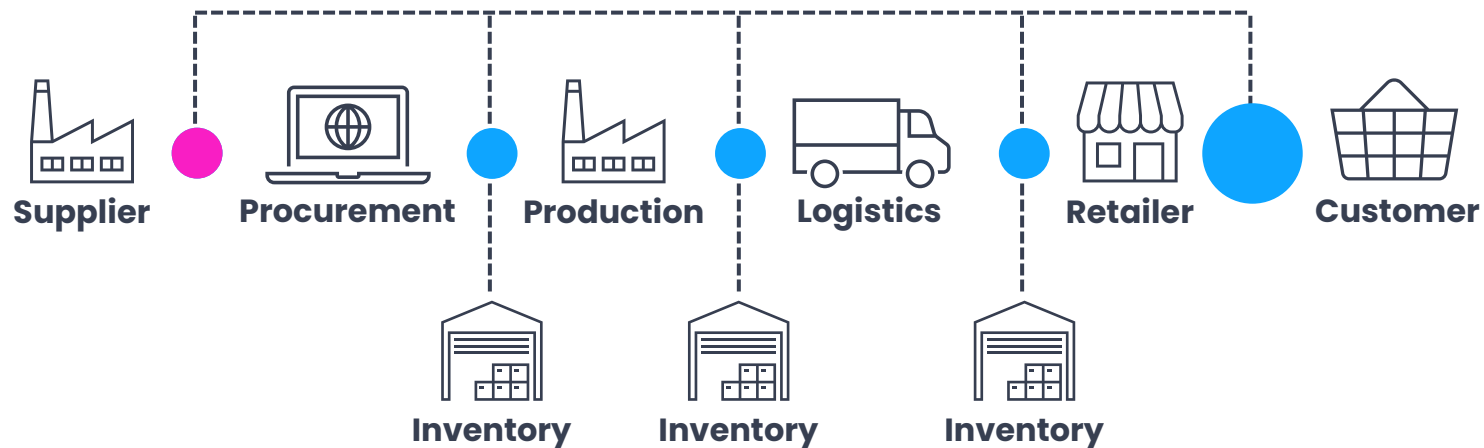
A leading provider of lighting solutions
optimizes procurement and material management with >90% accuracy
across product families and regions.

Procurement

Production Planning

Transport & Logistics

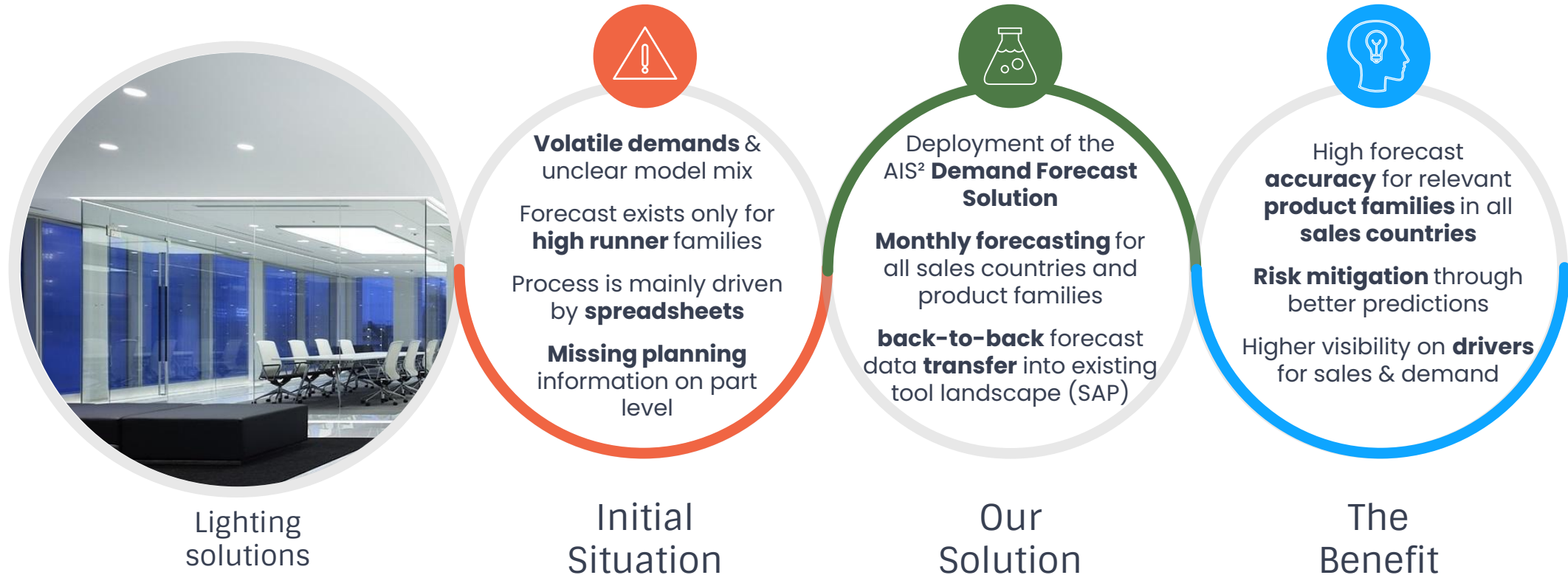
Sales - Distribution



>90% Accuracy for Product Families in all Countries

How a leading provider of comprehensive lighting solutions optimizes existing S&OP processes and material management in the plants and procurement by automatically generating AI demand forecasts.

 Microsoft Stories



ZUMTOBEL

Over 95% accuracy in predicting residual load

Using our Self-Service AI Forecasting Platform, an energy provider achieves significantly more accurate daily forecasts for volatile energy demand compared to standard industry solutions.



CUSTOMER REFERENCE

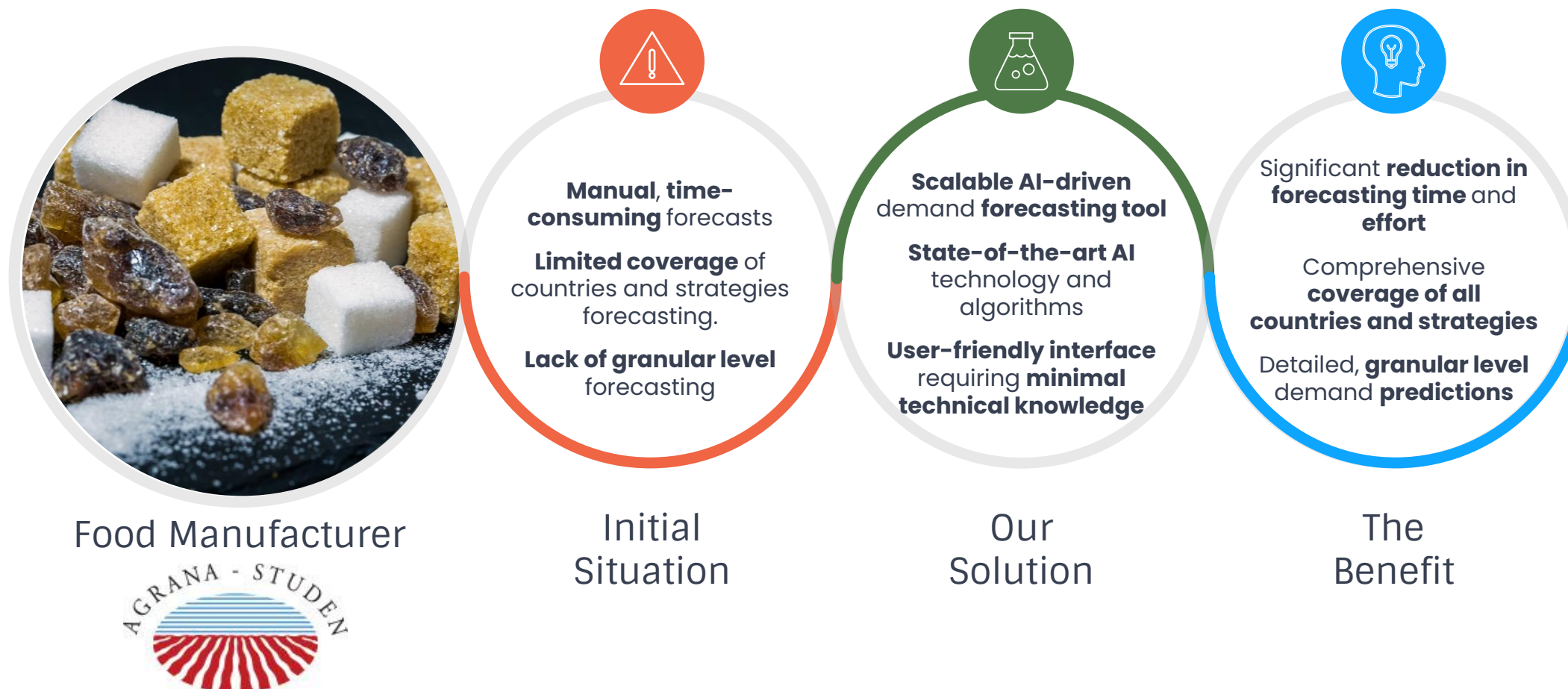
>85% accuracy in key products and customers

Using the AI.S² Self-Service AI Forecasting Platform, a hydraulics manufacturer achieves enhanced production planning and improved operational efficiency.



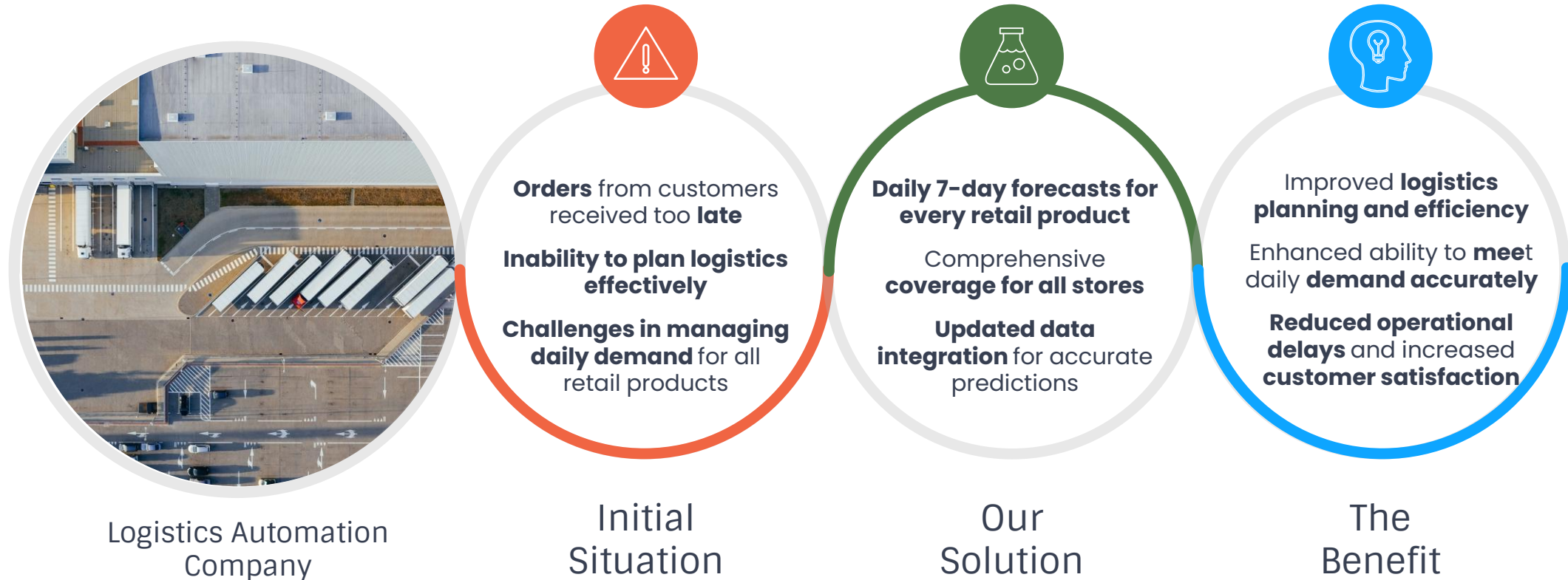
Streamlined Demand Forecasting Across All Markets with over 80% accuracy.

Using the AI.S² Self-Service AI Forecasting Platform, AGRANA-STUDEN Sugar Trading GmbH achieves comprehensive and accurate demand predictions, reducing manual effort and optimizing operations.



Enhanced Logistics Planning with Daily Demand Forecasts

Using the AI.S² Self-Service AI Forecasting Platform, Witron optimizes distribution center operations for retailers with accurate daily forecasts.



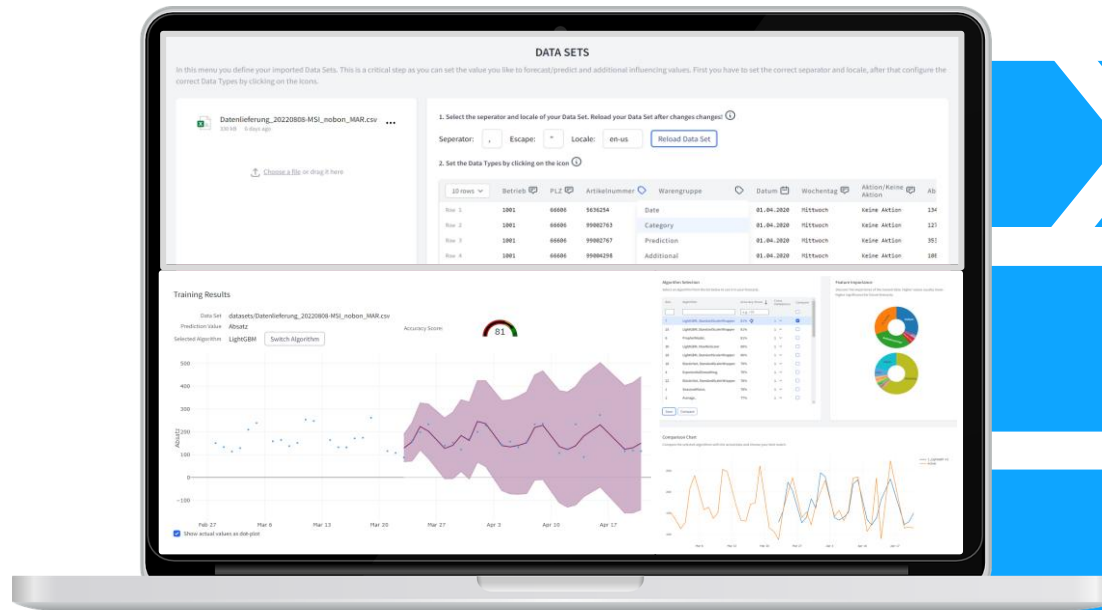
AI.S² Enhances Financial Performance Metrics Forecasts

An €8 billion global manufacturing leader leverages AI.S² Demand Forecasting to automate complex forecasts, significantly reducing manual effort and delivering accuracy that surpasses internal manual processes.



BETTER AI-POWERED FORECASTING

Your journey to better forecasts starts here.



Quick Time-to-Value
Delivering results in Days not Weeks.
We are supporting you every step of the way.

Security & Integration in YOUR CLOUD
Your data stays in your Cloud-Environment
making Integrations with your systems easy & safe.

Scalability & Costs in YOUR CONTROL
Use only what you need, when you need it
leveraging the Microsoft Azure Cloud Infrastructure.

Forecast Smarter – Scale Faster

Your Fast-Track to Better Forecasts

LAB
Explore & Improve

\$ 3.250
monthly

# of Projects	1
Intuitive Web Interface	✓
Access to 70+ Algorithms	✓
Automated Data Preparation	✓
Workflow Integration	-
License Scope	Single Entity / Tenant

PROFESSIONAL
Optimize & Control

\$ 6.990
monthly

# of Projects	Up to 5
Intuitive Web Interface	✓
Access to 70+ Algorithms	✓
Automated Data Preparation	✓
Workflow Integration	API-Access
License Scope	Single Entity / Multi Tenant

ENTERPRISE
Manage & Expand

From **\$ 7.550**
monthly

# of Projects	Unlimited
Intuitive Web Interface	✓
Access to 70+ Algorithms	✓
Automated Data Preparation	✓
Workflow Integration	API-Access
License Scope	+ \$ 3.490 /mo / additional Entity

Please note that Microsoft Azure Platform and Computational Costs are not included.
For most Use Cases computational costs are around \$ 2.000 – \$ 3.000 /Month



Your way to AI-powered Forecasting

Your way to AI-powered Forecasting

| **GET STARTED TODAY** – [Azure-Marketplace](#)

| **TRY IT FOR FREE** – <https://ai-s2.com/>

| **PREDICTABILITY CHECK** – Proof of Concept Project

Lab License for 1-2 Month – cancel anytime

6-8 Days **Data Scientist Support**

Management Presentation for the Business Case

Create Better Forecasts
Try it for FREE!



<https://ai-s2.com>

AI.S²
SOLUTIONS FOR THE FUTURE

Don't Waste Your Time with Forecasting

We Make Creating Better Forecasts Easy.

“

With automated, data-driven forecasts, we developed a robust solution that allows us to better respond to market changes and use resources more efficiently.

Jens Jürgens

Project Manager and Managing Director Operations @
Zumtobel

Our Product

Industries ▾

Events

About Us ▾

CONTACT

100

75

50

25

0

Work Email

☐ I have read and accept the [Terms & Conditions](#).

☐ I consent to AI Software Solutions using my data in line with the [Privacy Policy](#) to contact me about relevant content, products, and services. I can unsubscribe at any time.

REQUEST FREE TRIAL

Please note: By using the Predictability Check, you agree not to upload or submit any personal data (e.g., names, email addresses, or sensitive information) when using the free trial. This ensures compliance with data protection regulations.

PROVE OF CONCEPT

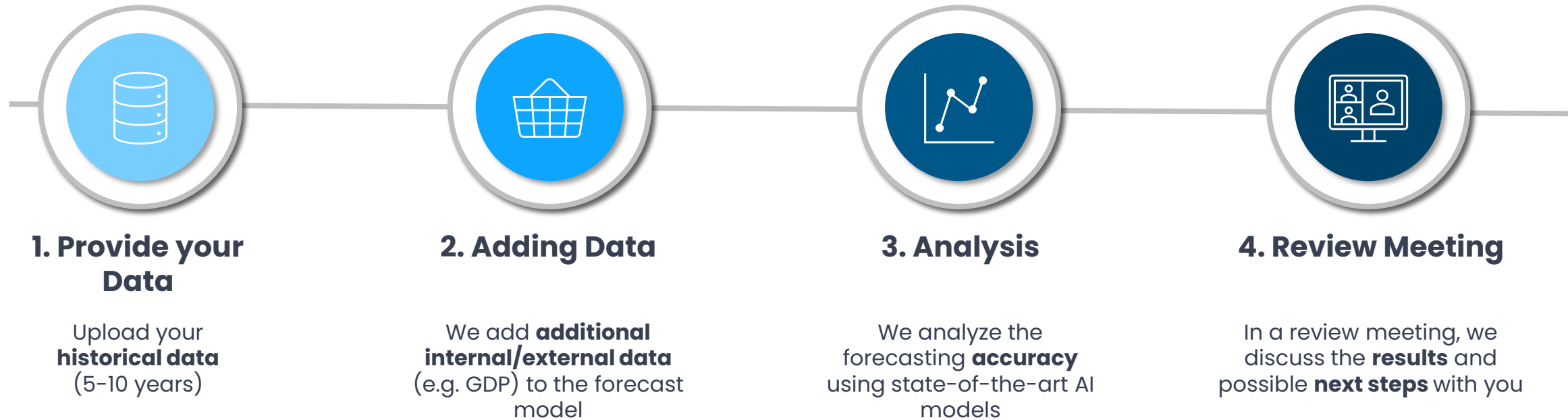
Why do a Predictability Check?

- | If you need **Data Science Support**
- | If you want to **dig deeper after the Free Trial**
- | If you need a **professional Management Presentation** for your business case

PROOF OF CONCEPT

Predictability Check

Is your data capable to create better AI-driven Forecasts?



Your Contact



Michael Danninger

Managing Director

AI Software Solutions GmbH – AI.S²



mdanninger@ai-s2.com



linkedin.com/in/MichaelDanninger



Christoph Ferrari

Head of Growth

AI Software Solutions GmbH – AI.S²



cferrari@ai-s2.com



linkedin.com/in/ChristophFerrari

www.paiqo.com

www.linkedin.com/company/paiqo



Office DE

Technologiepark 32
33100 Paderborn



Office AT

Ungargasse 37
1030 Wien



Office CH

Sulzstrasse 20
9403 Goldach, SG

HELP US IMPROVE

Your Feedback matters (EN)

We appreciate your
feedback to this Webinar!

<https://forms.office.com/e/628G0hcP9W>

