



prognotix

The AI-powered Forecasting Platform

The fastest path to the highest possible forecast accuracy

Aufzeichnung des Webinars

Diese Sitzung wird **aufgezeichnet**.

Die **Folien und die Aufzeichnung** werden nach dem Webinar verteilt. Dabei werden alle datenschutzrelevanten Informationen (z. B. Namen) vor der Weitergabe entfernt.

Sie sind jederzeit herzlich eingeladen, **Fragen im Chat** zu stellen – oder alternativ **nach dem Meeting per E-Mail**.



Agenda

- | Company Overview
- | Excel vs AI in Forecasting
- | Customer Success Stories
- | Demo + Sneak Peak
- | Your way to AI-powered Forecasting
- | Questions

paiqo | cloudflight

paiqo | cloudflight

+ 1'000 Customers

In the fields of manufacturing, logistics, retail, public sector, mobility, life sciences, and aerospace

> 2'000 Projects

With a deep expertise in software engineering, data platform & AI

+ 700 Engineers

Software Developers, Data Scientists, Data Engineers, Cloud Infrastructure Engineers and more

Solution Areas

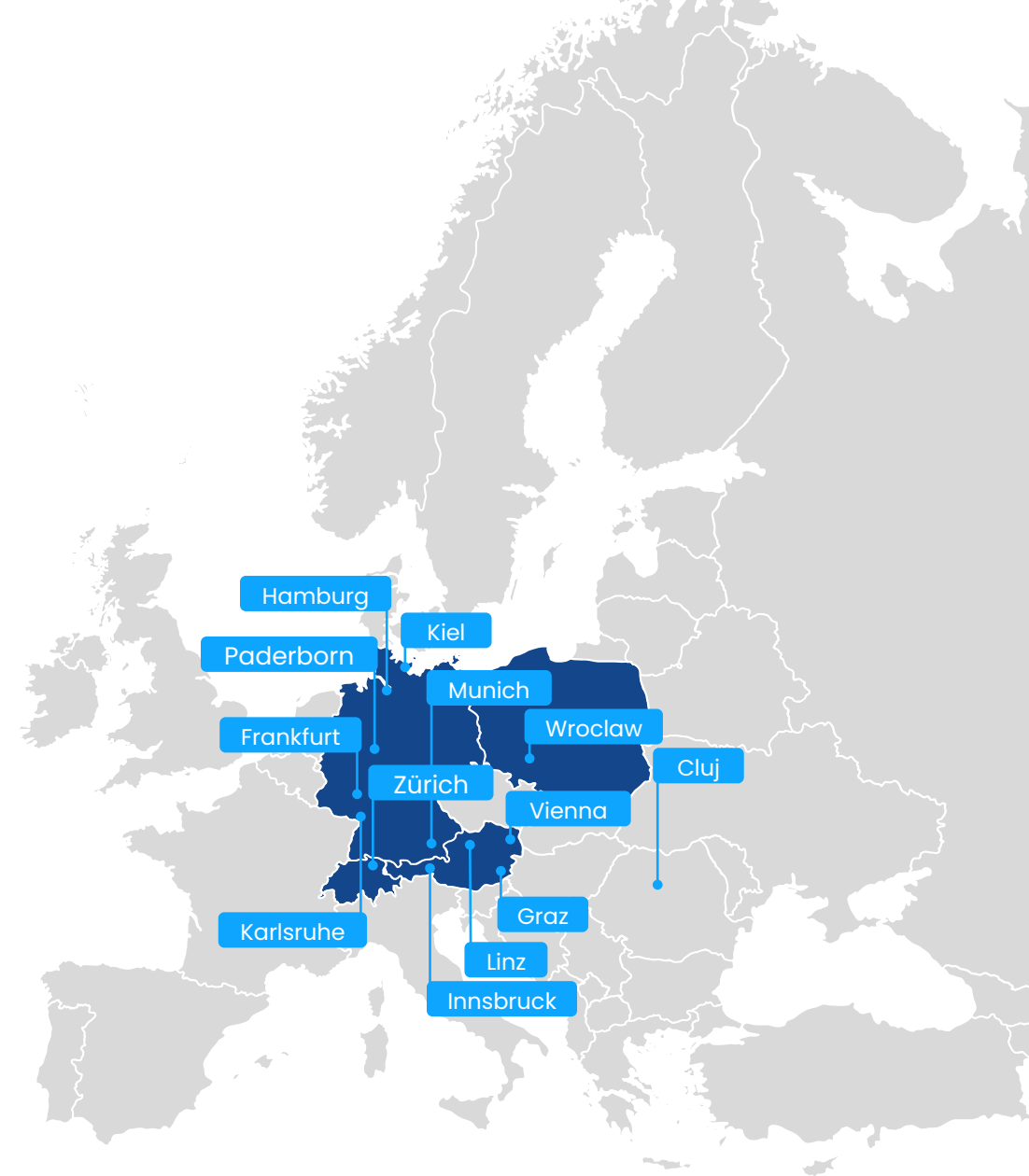
AI Strategy & Roadmaps

Agentic Platforms

Data Platforms & AI

Software Engineering

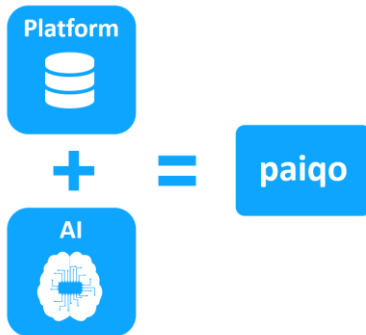
Digital Commerce



Solution Portfolio

Tailor-made Solutions

Consulting Services Boutique

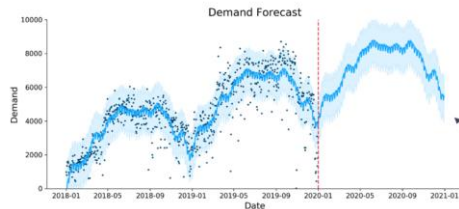


Azure Marketplace Products

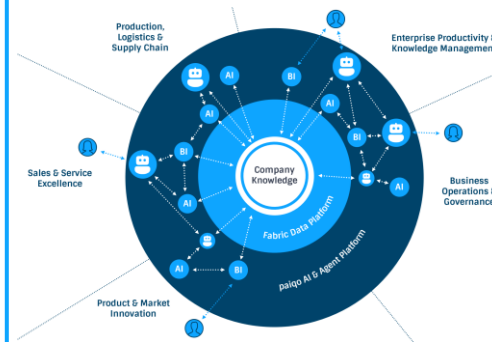
prognotix

Available on Microsoft Azure Marketplace

AI-powered Forecasting Platform

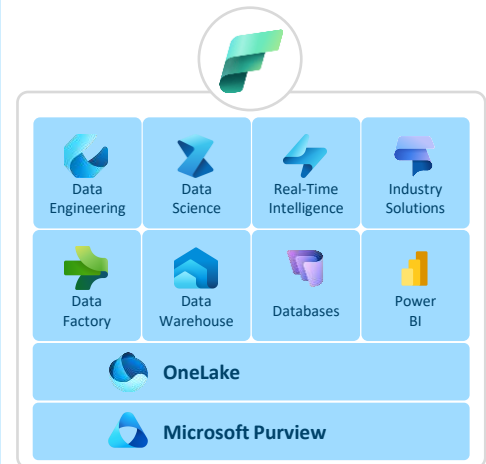


AI Agentic Platform Framework



Migrations to Fabric

Platform Solution Services



Microsoft Azure Platform & Microsoft 365



•prognotix

Excel vs AI in Forecasting

PREDICT THE FUTURE SO YOU CAN SHAPE IT

Why Forecasting with AI?

CHALLENGES



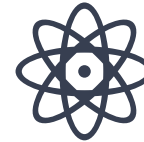
PRODUCTION

Over- and **underproduction** or **excess stock** are very costly



MANUAL EFFORT

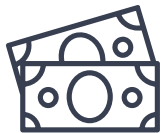
Bottom-up Forecasting takes a lot of **sales power**



COMPLEXITY

Market volatility makes **manual planning** more complex

BENEFITS



COSTS

Significant **cost savings**



INTEGRATION

Improve processes along the entire **value chain**



INSIGHTS

Identification of **drivers** for sales and demand

Don't replace human expertise:

Amplify it.

According to **McKinsey**

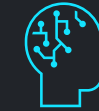
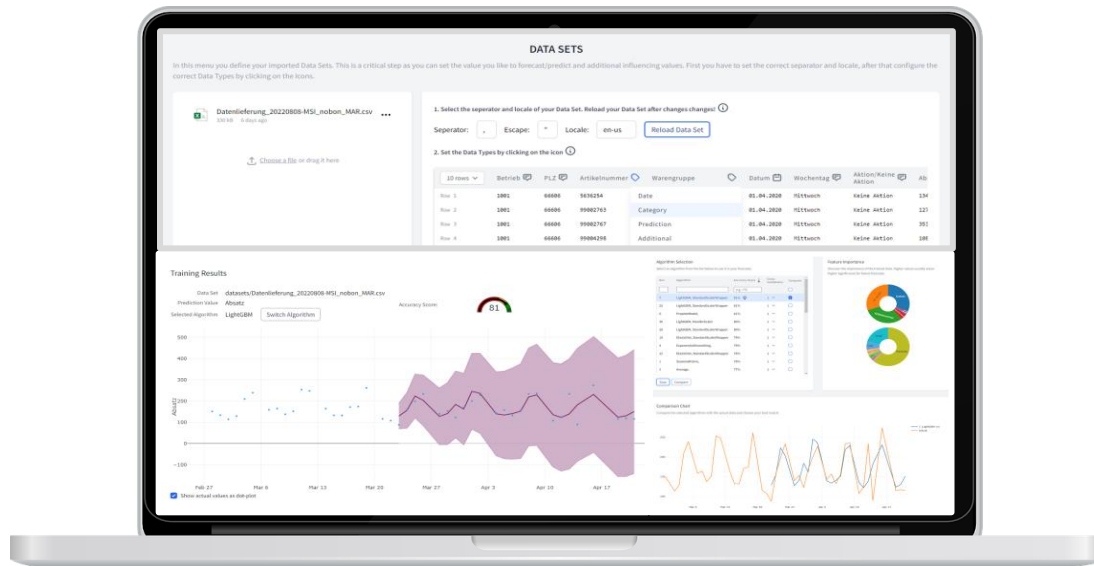
>90% of supply-chain leaders now say they intend to **make their networks more flexible, agile and resilient.**

Most accurate forecasts are created **combining human market intelligence** with the relentless, unbiased **power of AI.**



The AI-powered
Forecasting Platform

Don't waste your time with forecasting!



Unlock your Data

Discovering gaps
and opportunities



Improve Efficiently

Create fast & agile
Forecasting Processes

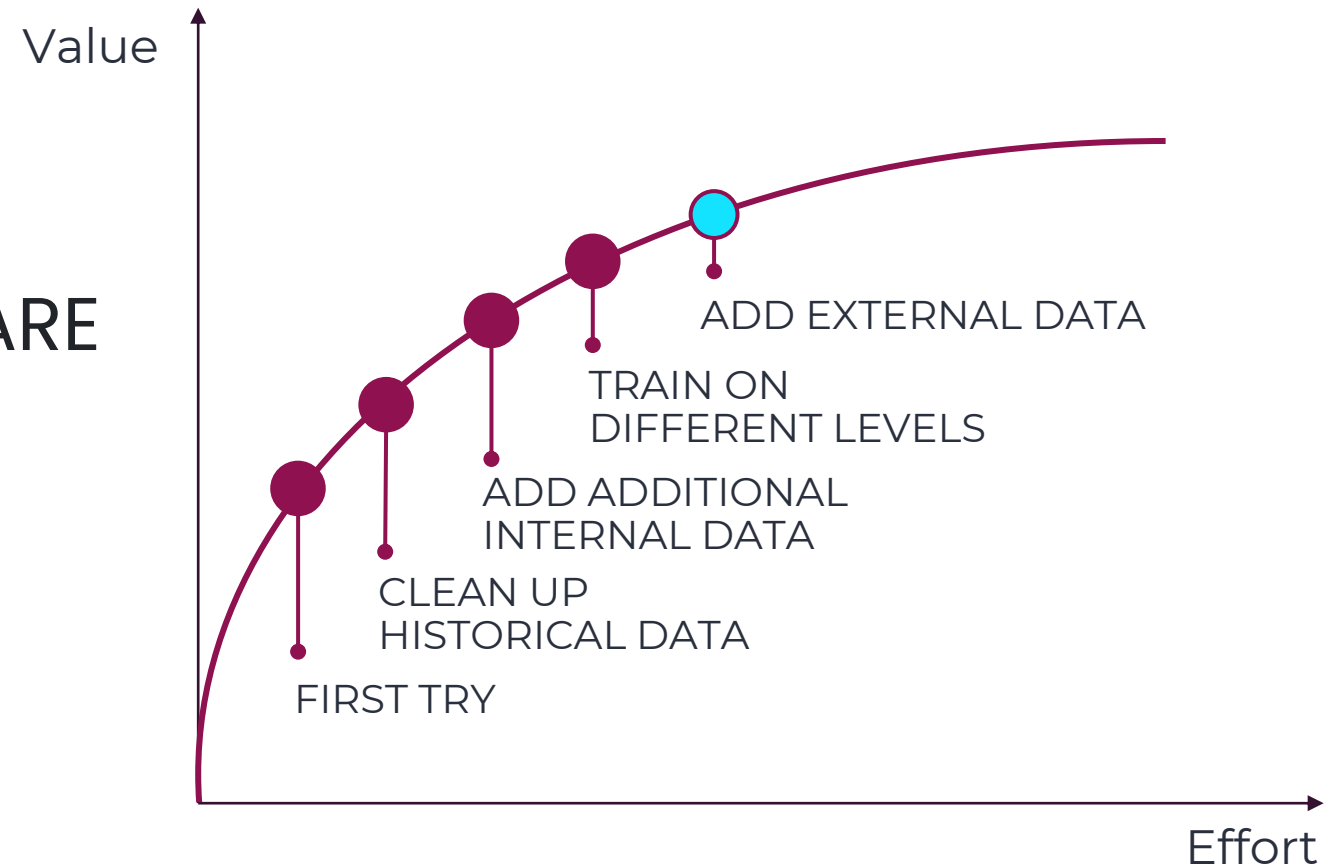


Reliable Forecasts

70+ algorithms provide
best-in-class accuracy

Step by Step Optimization

DISCOVER WHERE YOU ARE
ON **YOUR JOURNEY TO
BETTER FORECASTS.**

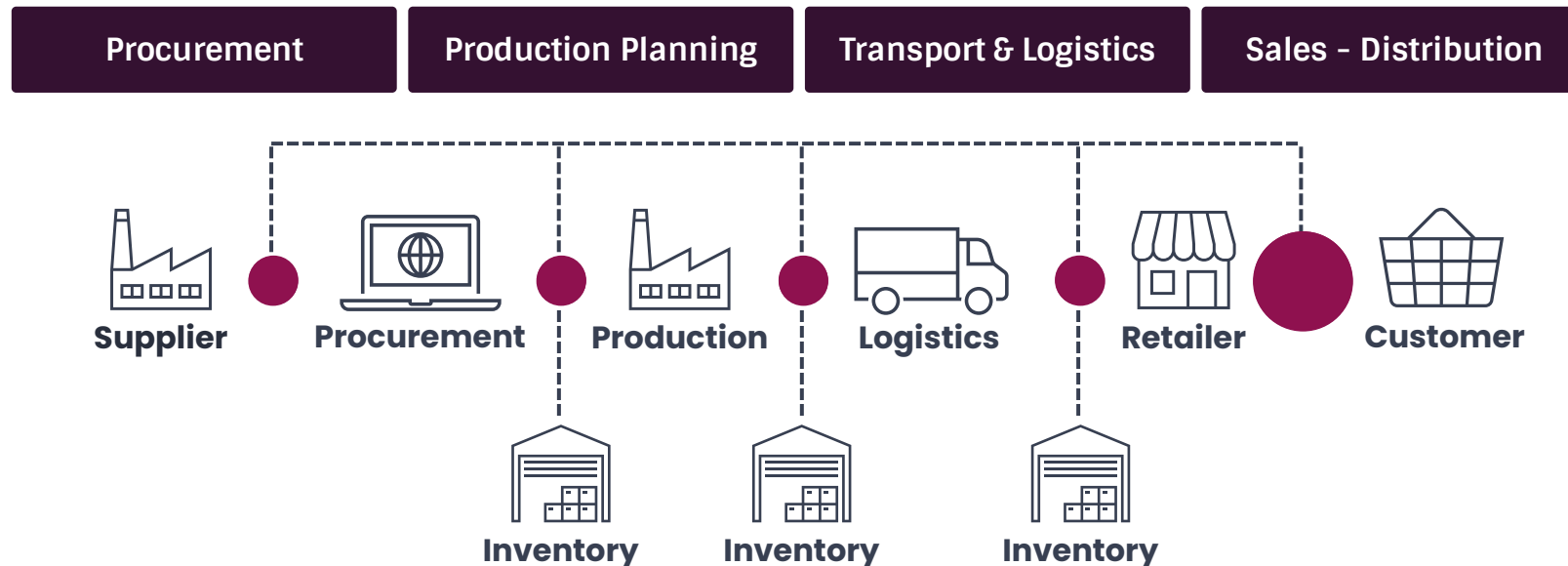


START WITH THE CUSTOMER

Untapped Potential

Increasing the accuracy and stability of forecasts by a few percentage points, **creates impact** on the value chain and the associated costs.

Furthermore, forecasting **can be applied throughout the value chain** (e.g., inventory, production plans, procurement, etc.).





•prognotix

Customer Success Stories

CUSTOMER REFERENCE

95% Forecast Accuracy with AI

How a manufacturer improves production and supply chain planning by forecasting orders in different countries for different products (e.g., excavators or wheel loaders).



Heavy Equipment Manufacturer

LIEBHERR

15% less waste due to AI demand forecasts

How Spar Austria, with over 1,500 stores, continuously optimizes sales planning of its product range, associated costs and food waste with AI.

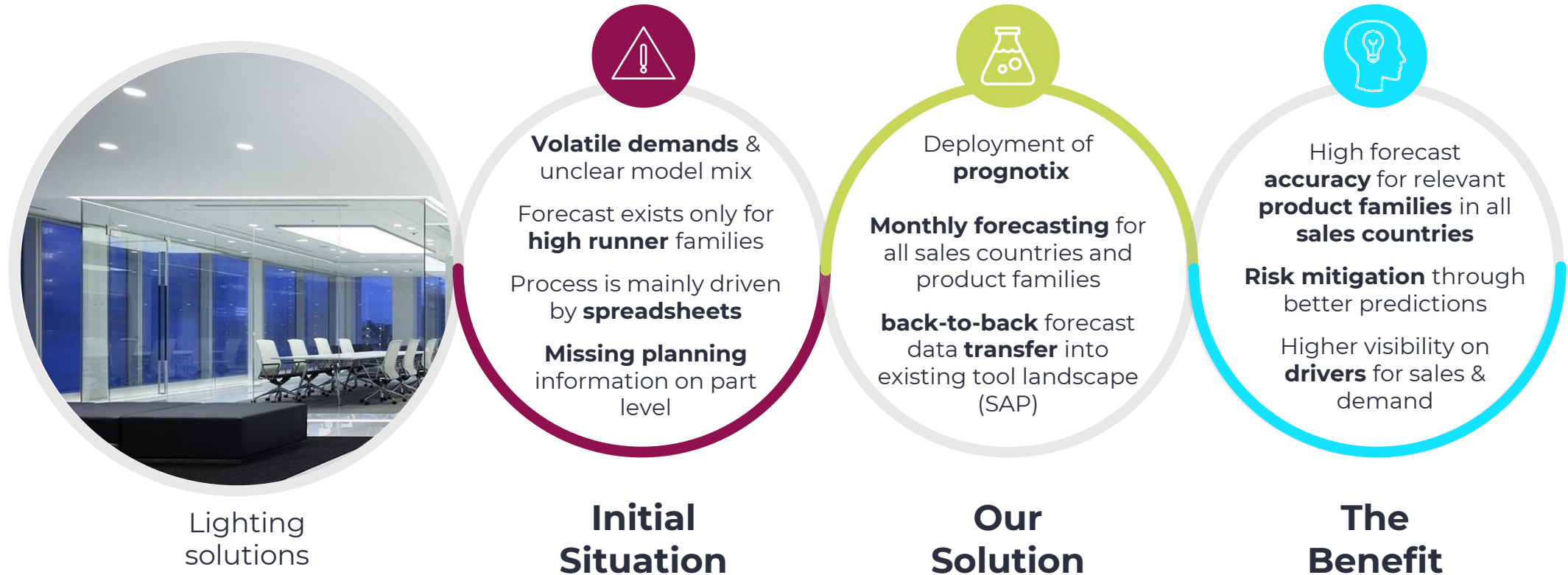
Microsoft [Stories](#)



>90% Accuracy for Product Families in all Countries

How a leading provider of comprehensive lighting solutions optimizes existing S&OP processes and material management in the plants and procurement by automatically generating AI demand forecasts.

Microsoft [Stories](#)



Lighting solutions



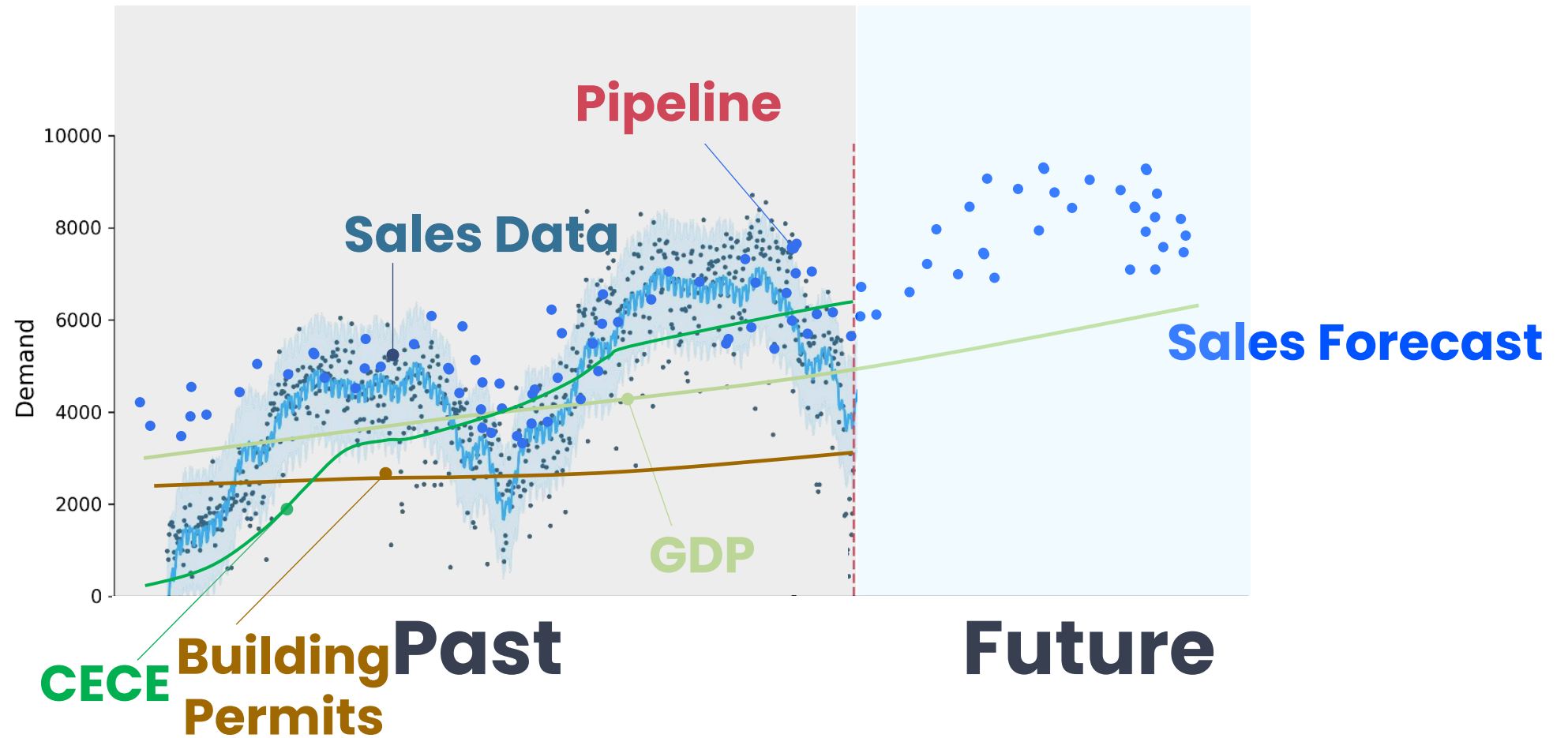
ZUMTOBEL

Over 95% accuracy in predicting residual load

Using our AI-powered Forecasting Platform, an energy provider achieves significantly more accurate daily forecasts for volatile energy demand compared to standard industry solutions. **Read more about this use case on our [blog](#).**



Agile Forecast Optimization



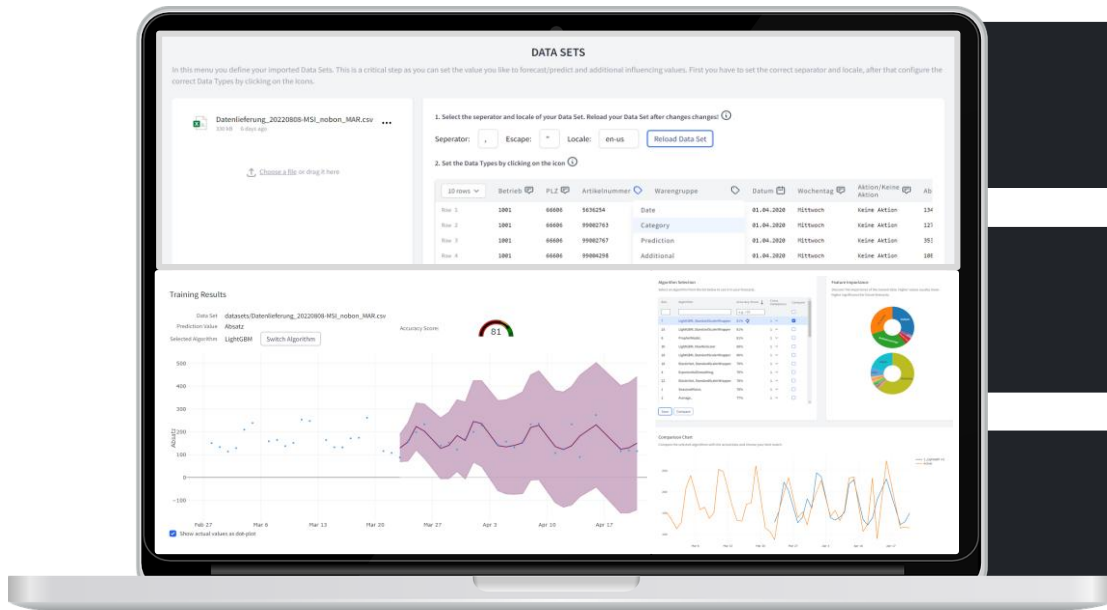


•prognotix

Demo

BETTER AI-POWERED FORECASTING

Your journey to better forecasts starts here.



Quick Time-to-Value
Delivering results in Days not Weeks.
We are supporting you every step of the way.

Security & Integration in YOUR CLOUD
Your data stays in your Cloud-Environment
making Integrations with your systems easy & safe.

Scalability & Costs in YOUR CONTROL
Use only what you need, when you need it
leveraging the Microsoft Azure Cloud Infrastructure.



.prognotix

Your Way to AI-powered Forecasting

Your way to AI-powered Forecasting

GET STARTED TODAY - [Azure-Marketplace](#)

TRY IT FOR FREE - prognotix.com/free-trial/

PREDICTABILITY CHECK – [Proof of Concept Project](#)

Lab License for 1-2 Month – cancel anytime

6-8 Days **Data Scientist Support**

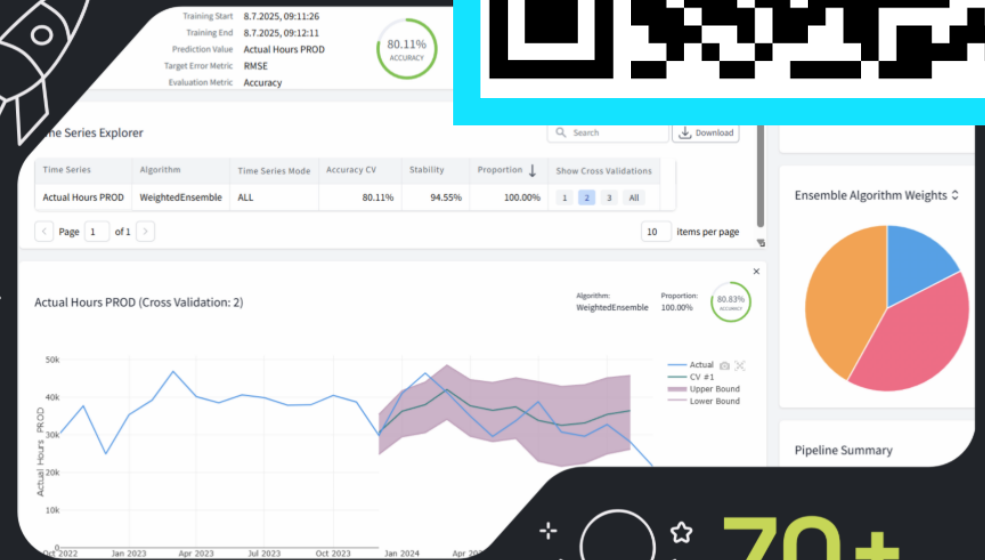
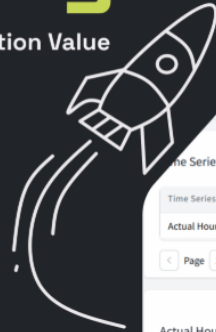
Management Presentation

Create Better Forecasts Try it for FREE!



90 Days

From PoC to Production Value



The self-service AI Forecasting Platform

Confidence even if markets seem chaotic.

Empower your planners to rapidly optimize forecast accuracy and become more resilient to market changes.

- I have read and accept the [Terms & Conditions](#).
- I consent to AI Software Solutions using my data in line with the [Privacy Policy](#) to contact me about relevant content, products, and services. I can unsubscribe at any time.

REQUEST FREE TRIAL

Please note: By using the Free Trial version, you agree to not upload or submit any personal data (e.g., names, email addresses, or sensitive information). This ensures compliance with data protection regulations.



70+ Out of the Box
AI Models

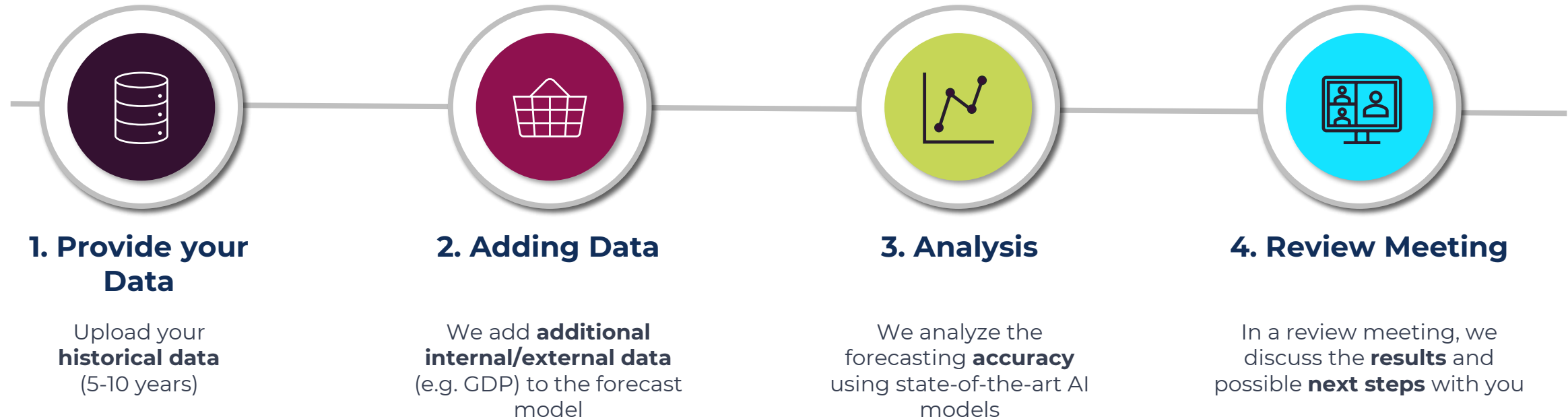
Why do a Predictability Check?

- | If you need **Data Science Support**
- | If you want to **dig deeper after the Free Trial**
- | If you need a **professional Management Presentation** for your business case

PROOF OF CONCEPT

Predictability Check

Is your data capable to create better AI-driven Forecasts?





•prognotix

Your Questions

Your Contact



Michael Danninger

Managing Director
prognotix

 mdanninger@prognotix.com

 [linkedin.com/in/MichaelDanninger](https://www.linkedin.com/in/MichaelDanninger)



Christoph Ferrari

Head of Growth
prognotix

 cferrari@prognotix.com

 [linkedin.com/in/ChristophFerrari](https://www.linkedin.com/in/ChristophFerrari)

www.prognotix.com

www.linkedin.com/company/prognotix



Office DE

Technologiepark 32
33100 Paderborn



Office AT

Ungargasse 37
1030 Wien



Office CH

Sulzstrasse 20
9403 Goldach, SG