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The AI-powered Forecasting Platform

The fastest path to the highest possible forecast accuracy

Recording of the Webinar

This session will be **recorded**.

The **slides** and the **recording** will be **distributed** after the webinar. We will exclude all of your gdpr-relevant data (e.g. names) before distribution.

You are always welcome to ask **questions** in the **chat** - or alternatively after the meeting via eMail.



Agenda

- | Company Overview
- | Excel vs AI in Forecasting
- | Customer Success Stories
- | Demo + Sneak Peak
- | Your way to AI-powered Forecasting
- | Questions

paiqo | cloudflight

paiqo | cloudflight

+ 1'000 Customers

In the fields of manufacturing, logistics, retail, public sector, mobility, life sciences, and aerospace

> 2'000 Projects

With a deep expertise in software engineering, data platform & AI

+ 700 Engineers

Software Developers, Data Scientists, Data Engineers, Cloud Infrastructure Engineers and more

Solution Areas

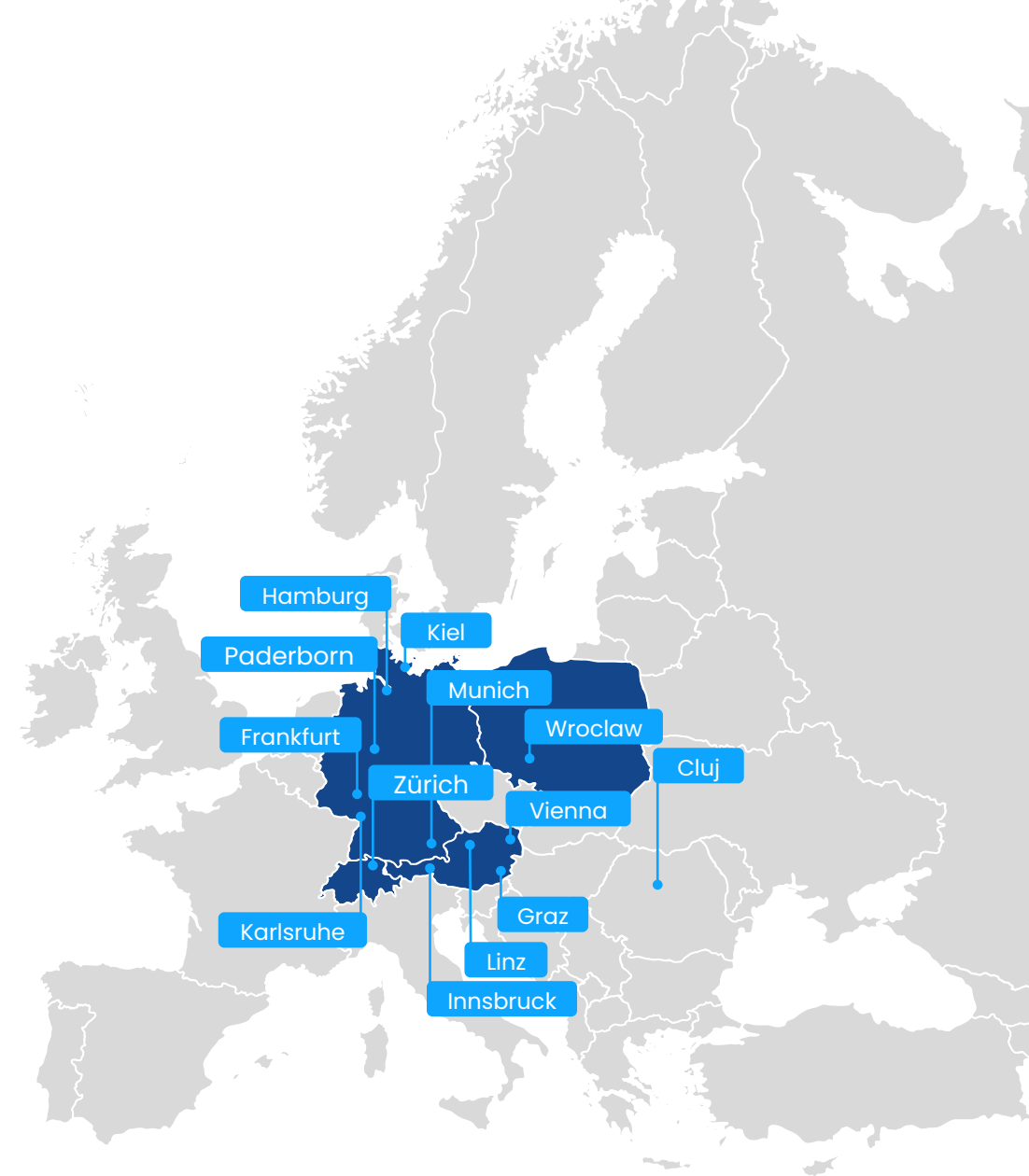
AI Strategy & Roadmaps

Agentic Platforms

Data Platforms & AI

Software Engineering

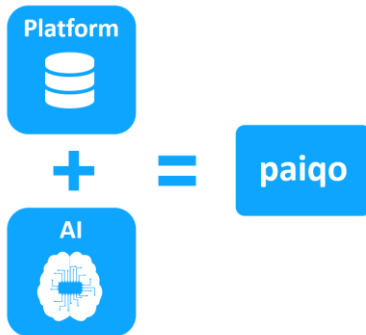
Digital Commerce



Solution Portfolio

Tailor-made Solutions

Consulting Services Boutique

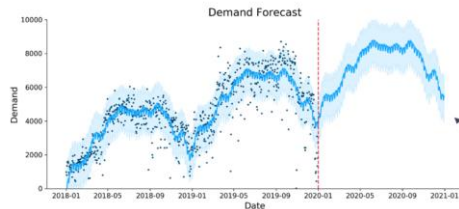


Azure Marketplace Products

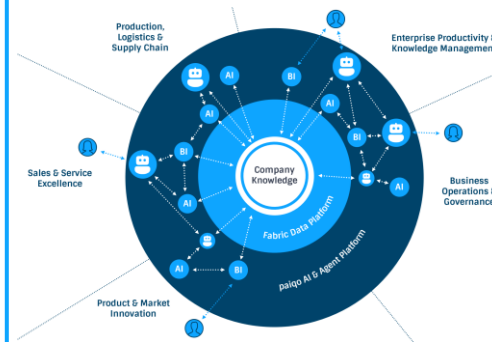
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Available on Microsoft Azure Marketplace

AI-powered Forecasting Platform

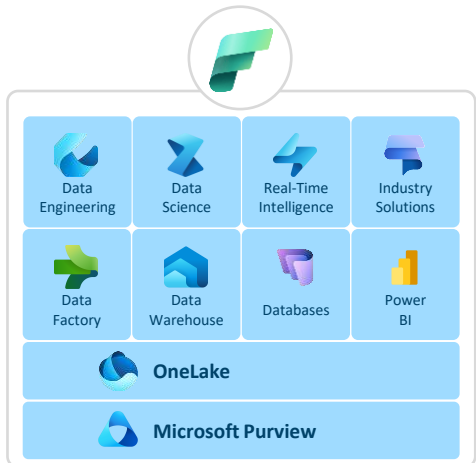


AI Agentic Platform Framework



Migrations to Fabric

Platform Solution Services



Microsoft Azure Platform & Microsoft 365



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Excel vs AI in Forecasting

PREDICT THE FUTURE SO YOU CAN SHAPE IT

Why Forecasting with AI?

CHALLENGES



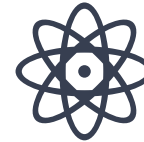
PRODUCTION

Over- and **underproduction** or **excess stock** are very costly



MANUAL EFFORT

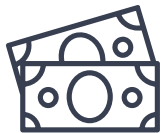
Bottom-up Forecasting takes a lot of **sales power**



COMPLEXITY

Market volatility makes **manual planning** more complex

BENEFITS



COSTS

Significant **cost savings**



INTEGRATION

Improve processes along the entire **value chain**



INSIGHTS

Identification of **drivers** for sales and demand

Don't replace human expertise:

Amplify it.

According to **McKinsey**

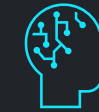
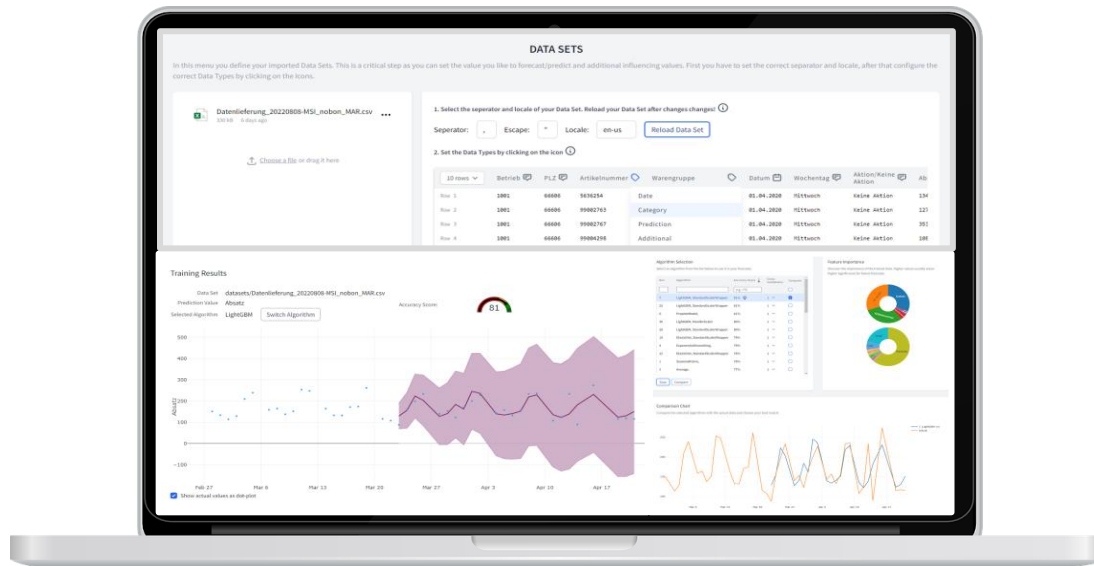
>90% of supply-chain leaders now say they intend to **make their networks more flexible, agile and resilient.**

Most accurate forecasts are created **combining human market intelligence** with the relentless, unbiased **power of AI.**



The AI-powered
Forecasting Platform

Don't waste your time with forecasting!



Unlock your Data

Discovering gaps
and opportunities



Improve Efficiently

Create fast & agile
Forecasting Processes

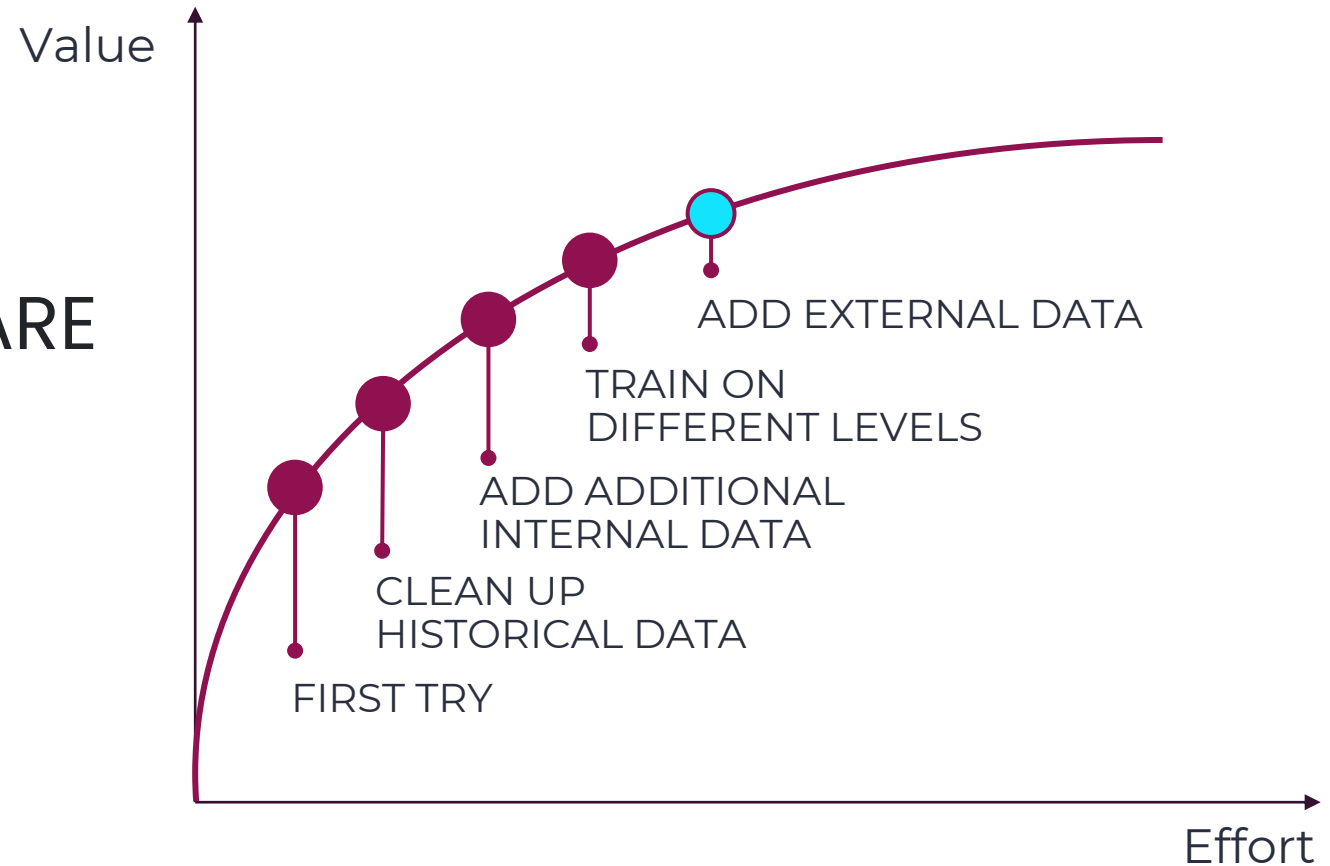


Reliable Forecasts

70+ algorithms provide
best-in-class accuracy

Step by Step Optimization

DISCOVER WHERE YOU ARE
ON **YOUR JOURNEY TO
BETTER FORECASTS.**

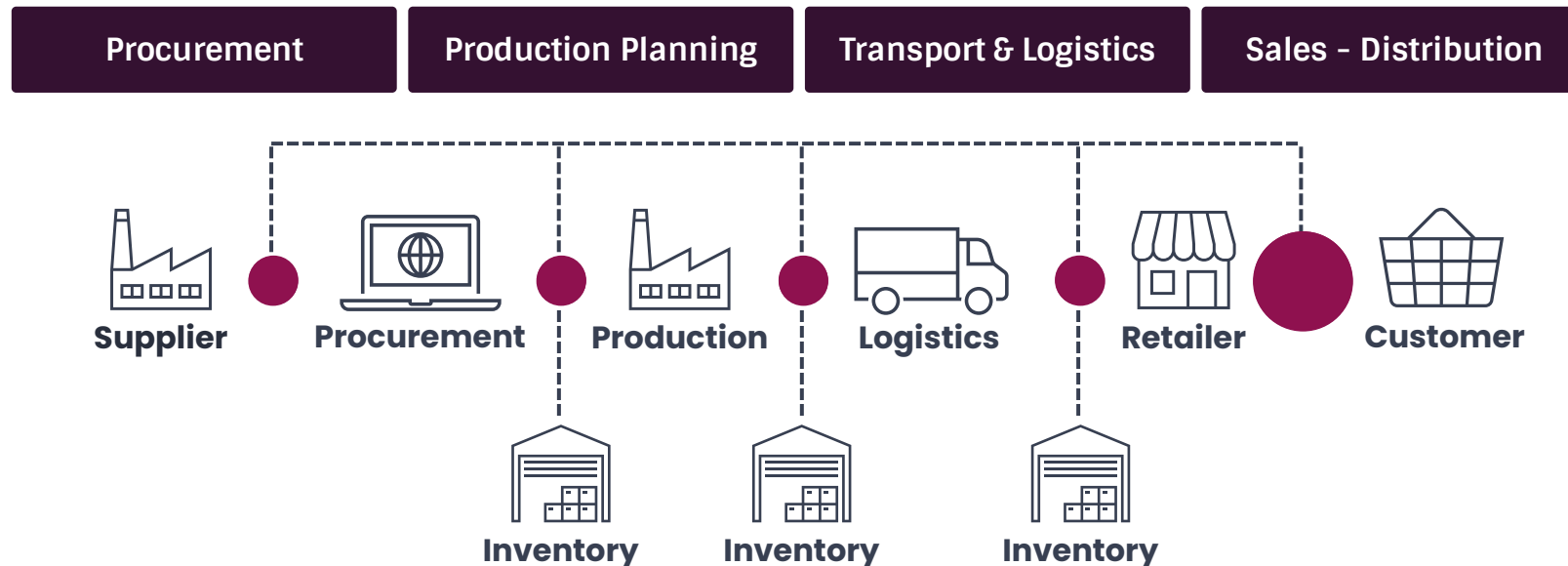


START WITH THE CUSTOMER

Untapped Potential

Increasing the accuracy and stability of forecasts by a few percentage points, **creates impact** on the value chain and the associated costs.

Furthermore, forecasting **can be applied throughout the value chain** (e.g., inventory, production plans, procurement, etc.).





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Customer Success Stories

95% Forecast Accuracy with AI

How a manufacturer improves production and supply chain planning by forecasting orders in different countries for different products (e.g., excavators or wheel loaders).



LIEBHERR

15% less waste due to AI demand forecasts

How Spar Austria, with over 1,500 stores, continuously optimizes sales planning of its product range, associated costs and food waste with AI.

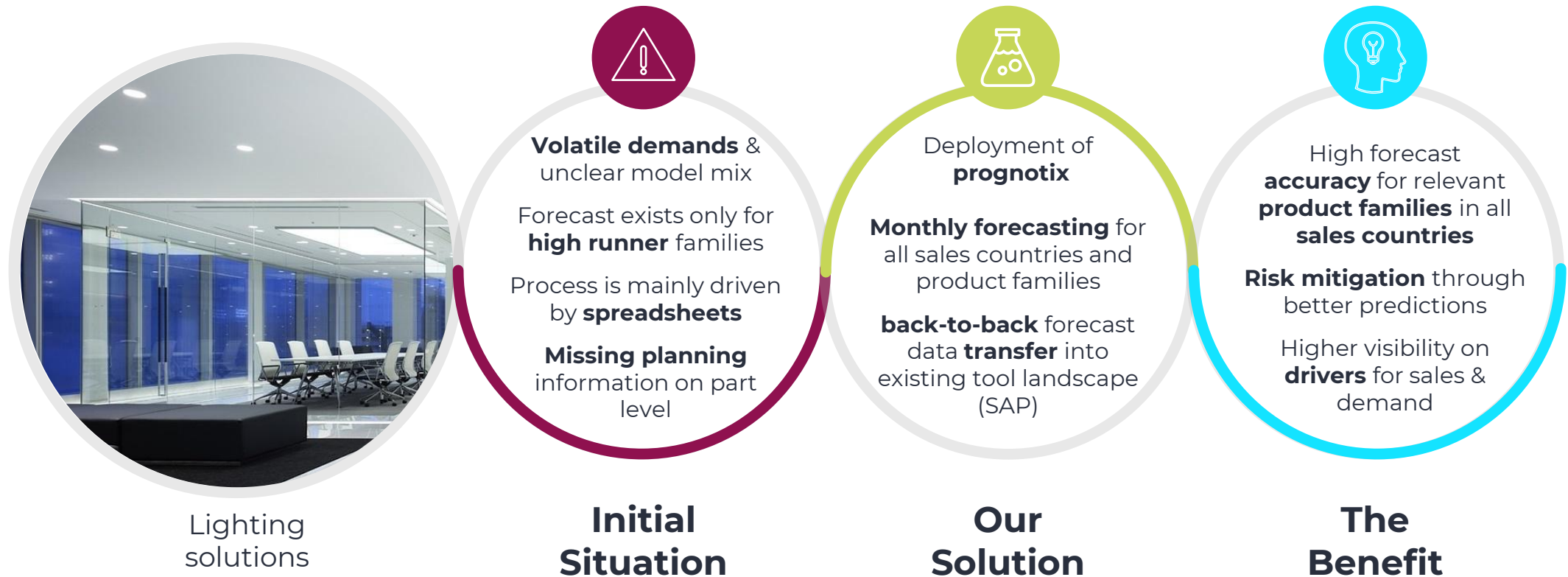
Microsoft [Stories](#)



>90% Accuracy for Product Families in all Countries

How a leading provider of comprehensive lighting solutions optimizes existing S&OP processes and material management in the plants and procurement by automatically generating AI demand forecasts.

Microsoft [Stories](#)



ZUMTOBEL

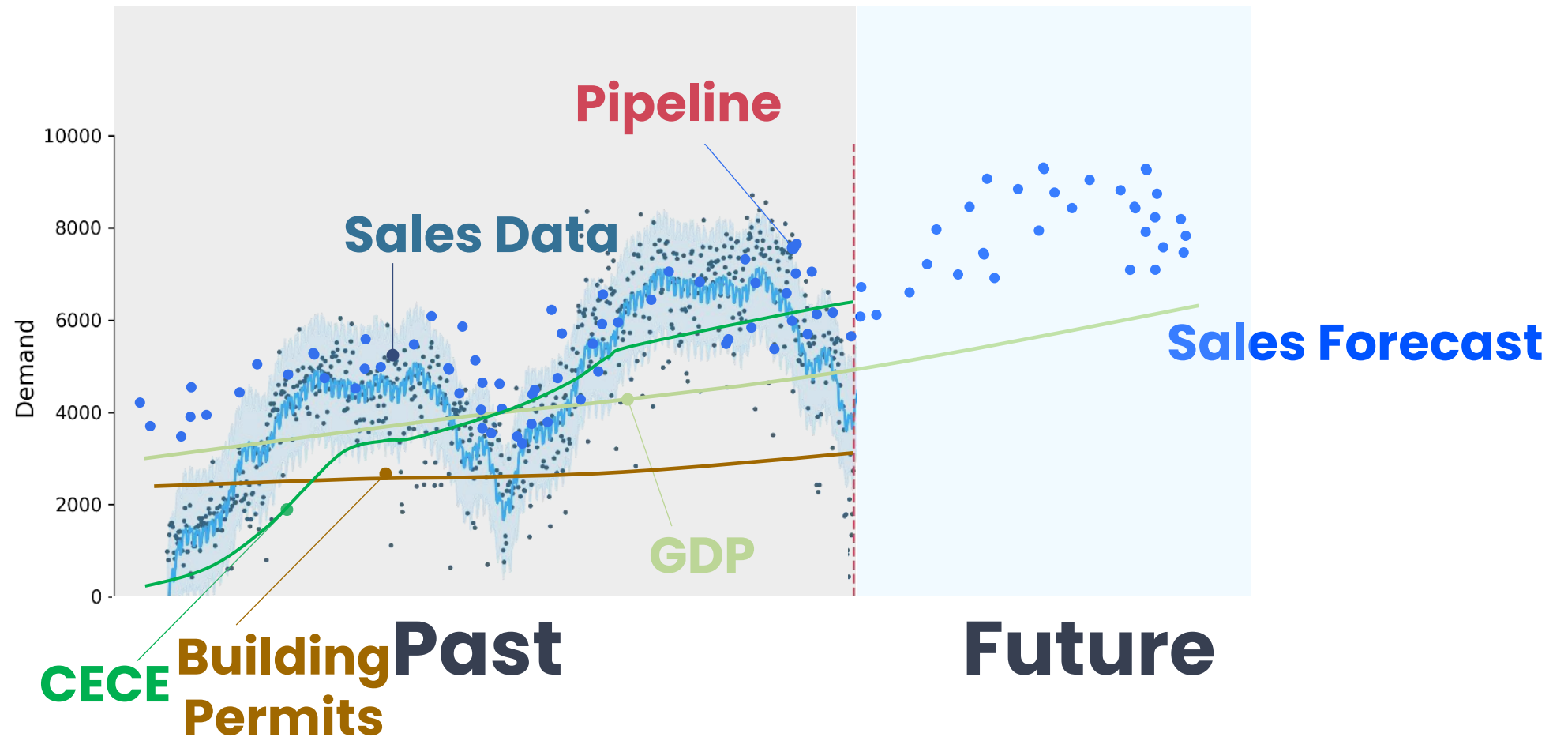
Over 95% accuracy in predicting residual load

Using our AI-powered Forecasting Platform, an energy provider achieves significantly more accurate daily forecasts for volatile energy demand compared to standard industry solutions. **Read more about this use case on our [blog](#).**



EXAMPLE- MACHINERY

Agile Forecast Optimization



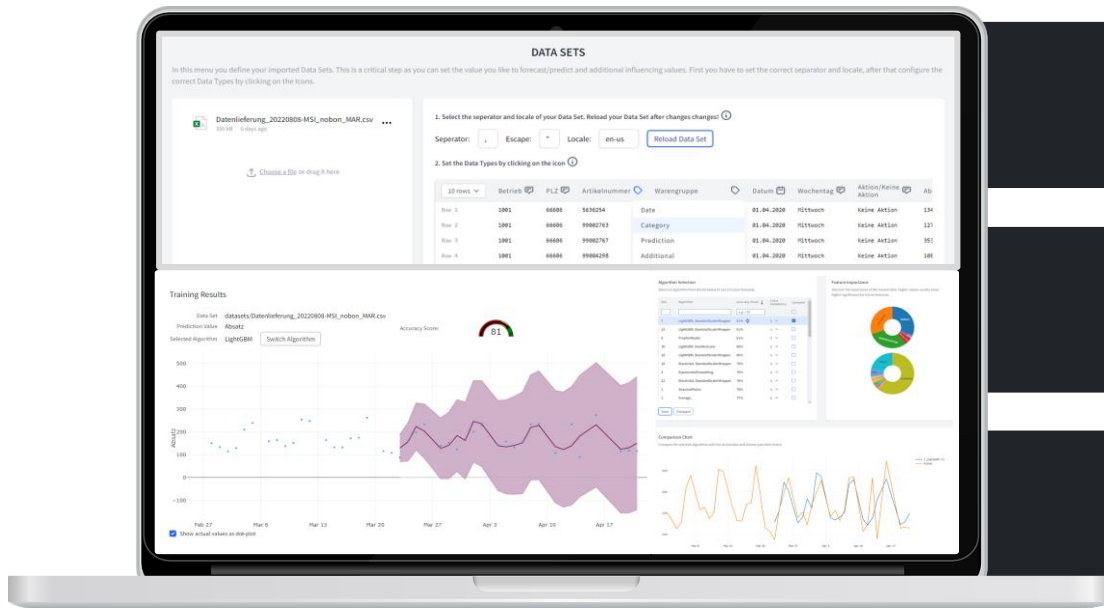


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Demo

BETTER AI-POWERED FORECASTING

Your journey to better forecasts starts here.



Quick Time-to-Value
Delivering results in Days not Weeks.
We are supporting you every step of the way.

Security & Integration in YOUR CLOUD
Your data stays in your Cloud-Environment
making Integrations with your systems easy & safe.

Scalability & Costs in YOUR CONTROL
Use only what you need, when you need it
leveraging the Microsoft Azure Cloud Infrastructure.



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Your Way to AI-powered Forecasting

Your way to AI-powered Forecasting

GET STARTED TODAY - [Azure-Marketplace](#)

TRY IT FOR FREE - prognotix.com/free-trial/

PREDICTABILITY CHECK – [Proof of Concept Project](#)

Lab License for 1-2 Month – cancel anytime

6-8 Days **Data Scientist Support**

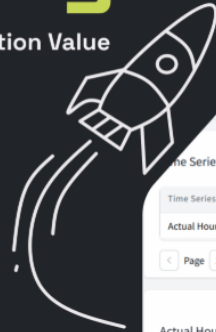
Management Presentation

Create Better Forecasts Try it for FREE!



90 Days

From PoC to Production Value



70+ Out of the Box
AI Models

The self-service AI Forecasting Platform

Confidence even if markets seem chaotic.

Empower your planners to rapidly optimize forecast accuracy and become more resilient to market changes.

Work Email

- I have read and accept the [Terms & Conditions](#).
- I consent to AI Software Solutions using my data in line with the [Privacy Policy](#) to contact me about relevant content, products, and services. I can unsubscribe at any time.

REQUEST FREE TRIAL

Please note: By using the Free Trial version, you agree to not upload or submit any personal data (e.g., names, email addresses, or sensitive information). This ensures compliance with data protection regulations.

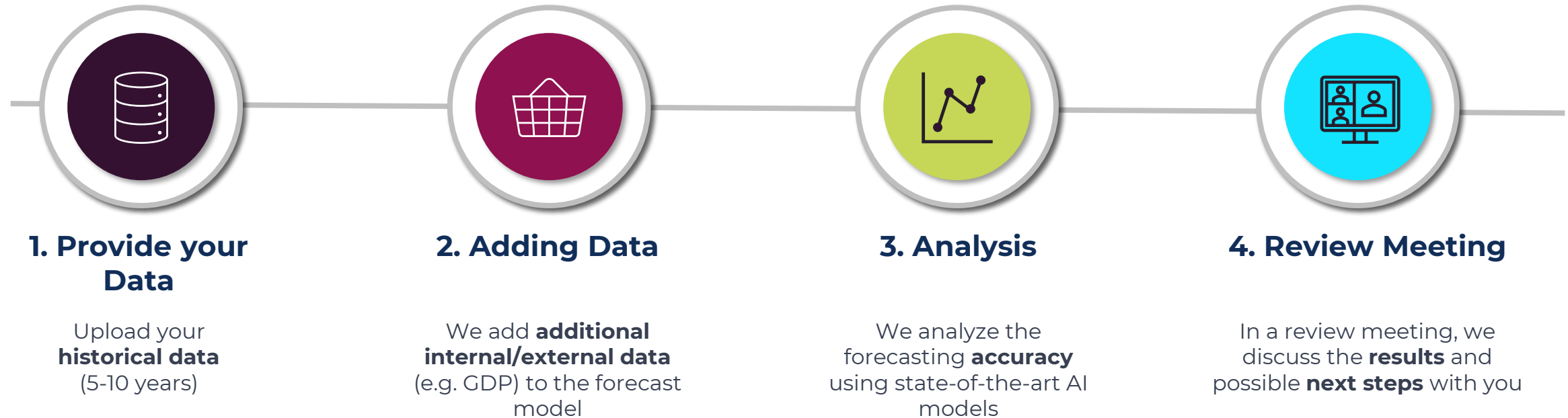
Why do a Predictability Check?

- | If you need **Data Science Support**
- | If you want to **dig deeper after the Free Trial**
- | If you need a **professional Management Presentation** for your business case

PROOF OF CONCEPT

Predictability Check

Is your data capable to create better AI-driven Forecasts?





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Your Questions

Your Contact



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